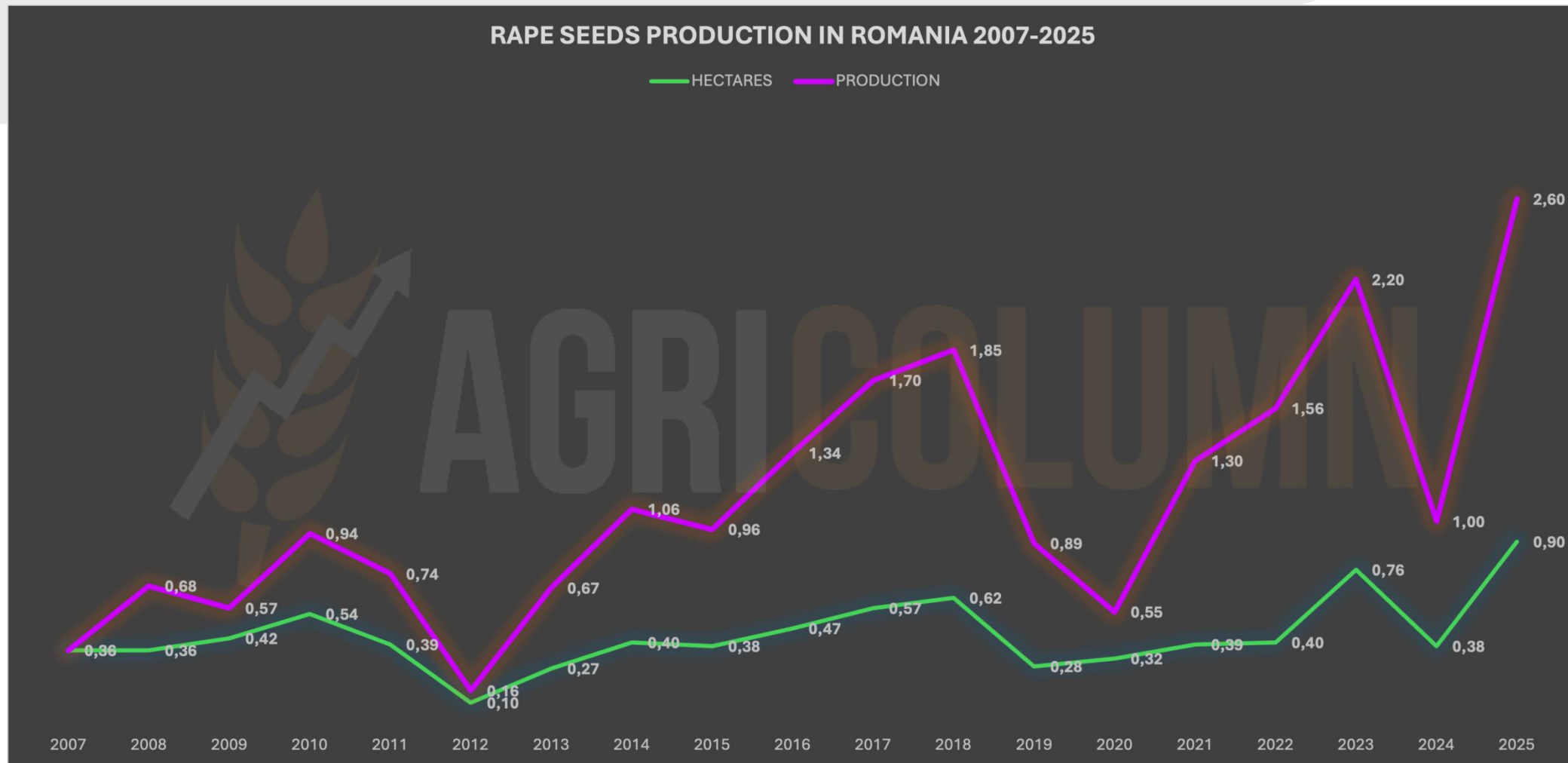


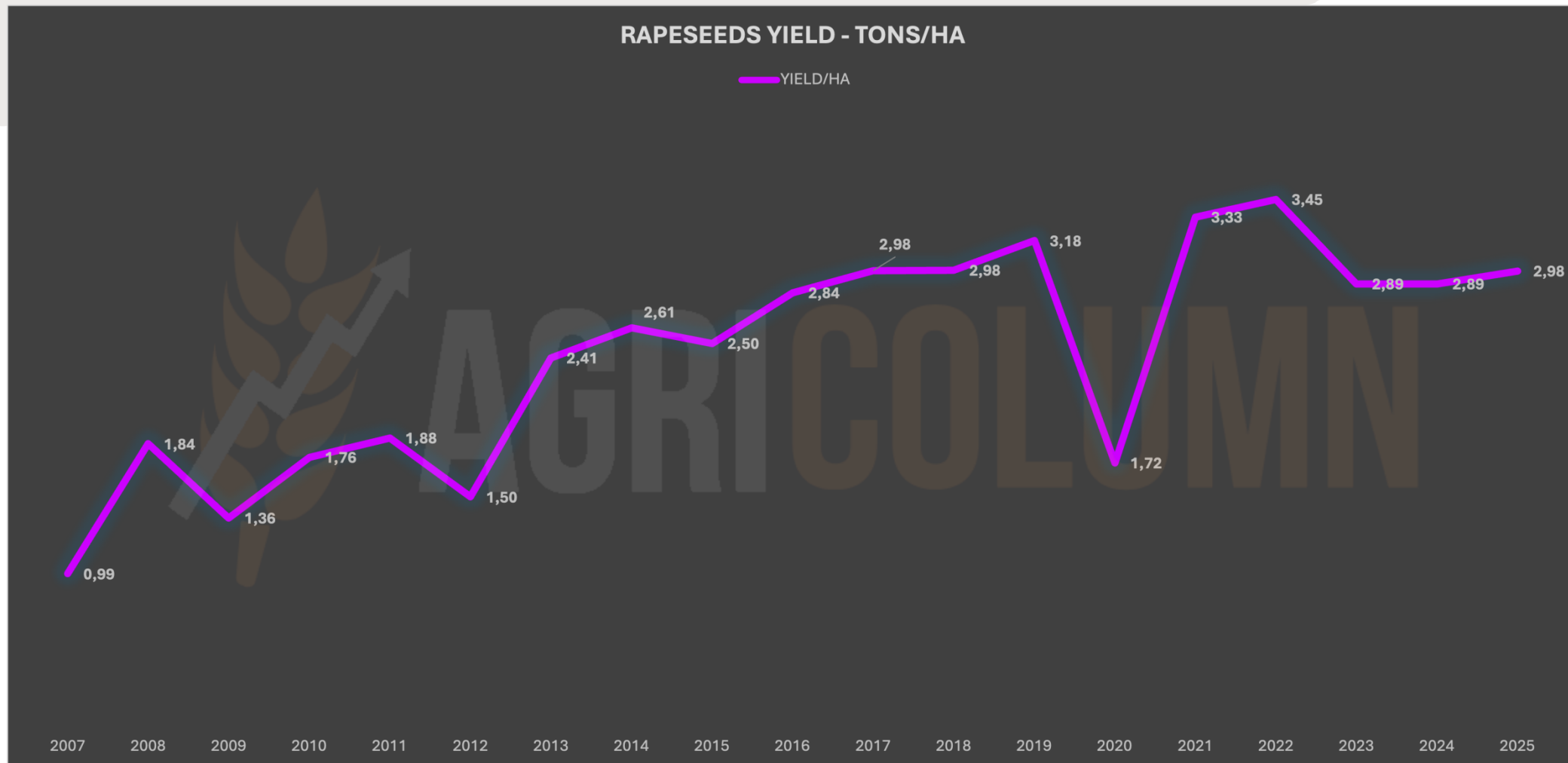


**AGRICOLUMN**

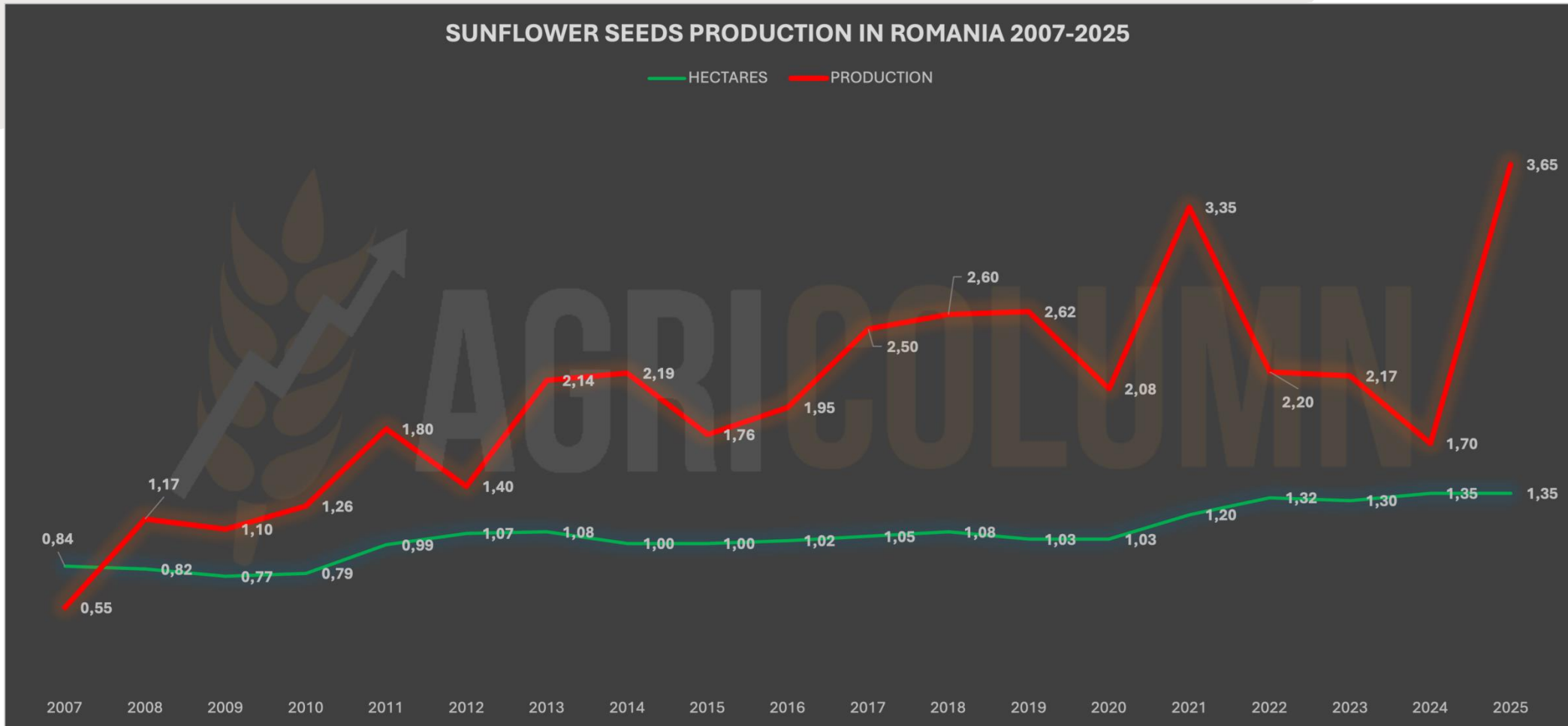
# ROMANIA in numbers – Rapeseeds Production



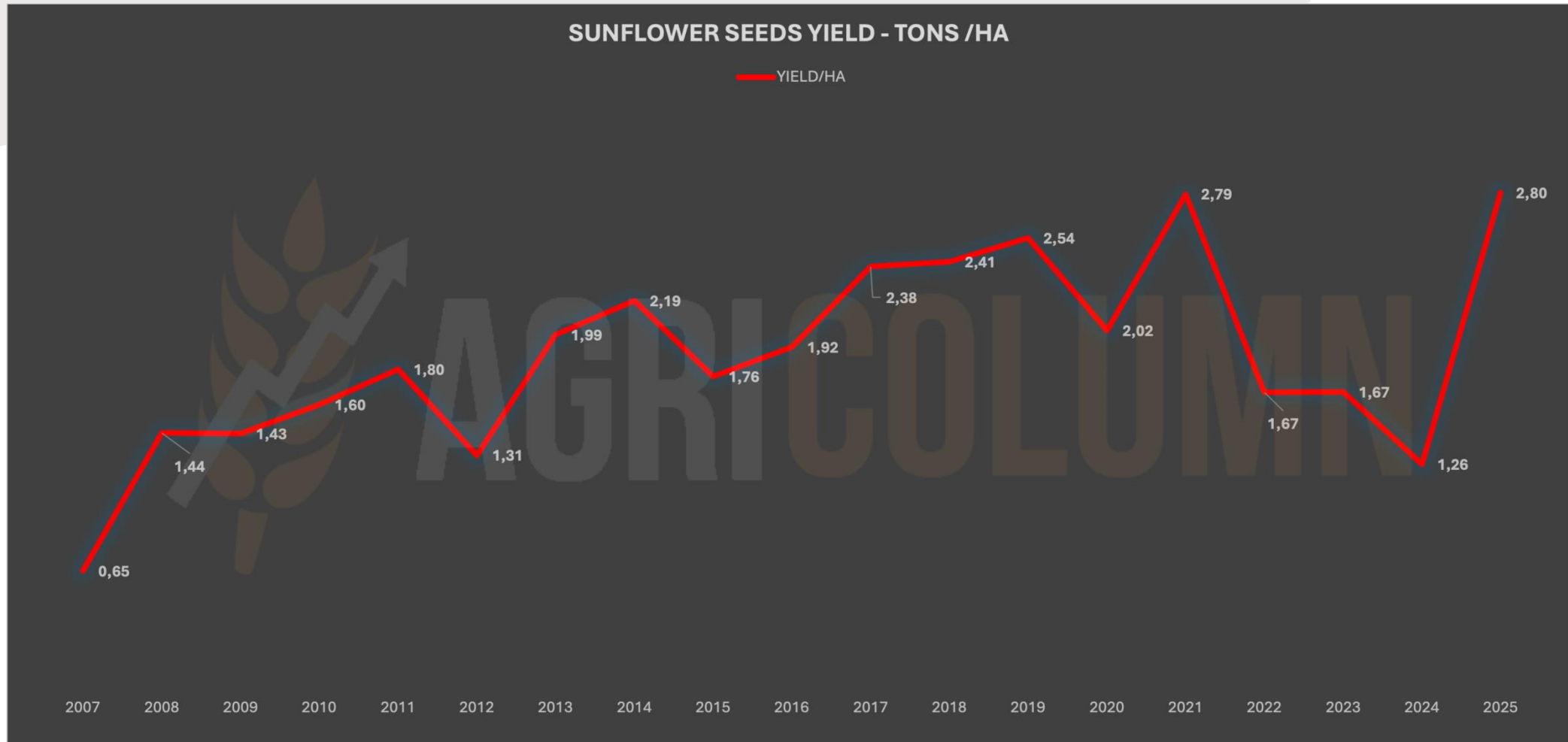
# ROMANIA in numbers – Rapeseeds Production



# ROMANIA in numbers – Sunflower Seeds Production



# ROMANIA in numbers – Sunflower Seeds Production



# **LEADERS AND STRATEGISTS**

## **Describe the market drivers from your country**

- Market status S&D / differences versus last seasons.
- Constrains as of today in the market.
- Logistics & Crush Margin threat and potential.

## **Market share in your country**

- Crushing capacity
- Spread in % between SFS, RPS and SOY
- Moments of interchange the products in crushing and what makes decision to switch between raw materials.
- Internal market coverage and specificity

# **LEADERS AND STRATEGISTS**

## **What markets do you cover?**

- Today status
- Past status
- Future - how could you recover lost markets?

## **Future of crushing and sales of oils and by products**

- How do you overcome the war effects?
- Can we see switch in industry?
- What changes could be effective for your industry inside your country?
- Logistics in comparison, today and tomorrow. How can we develop logistics for adapting to new conditions and restrain the cost over the trade margin.



THANK YOU!



AGRI COLUMN