



# Black Sea Grains & VegOils Markets. Price Drivers' Outlook

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*December 8, 2020*



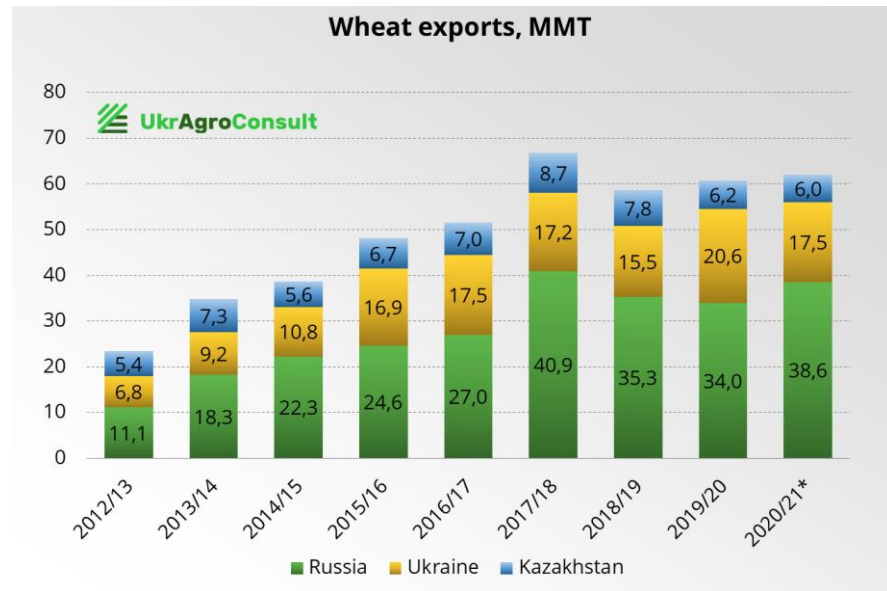
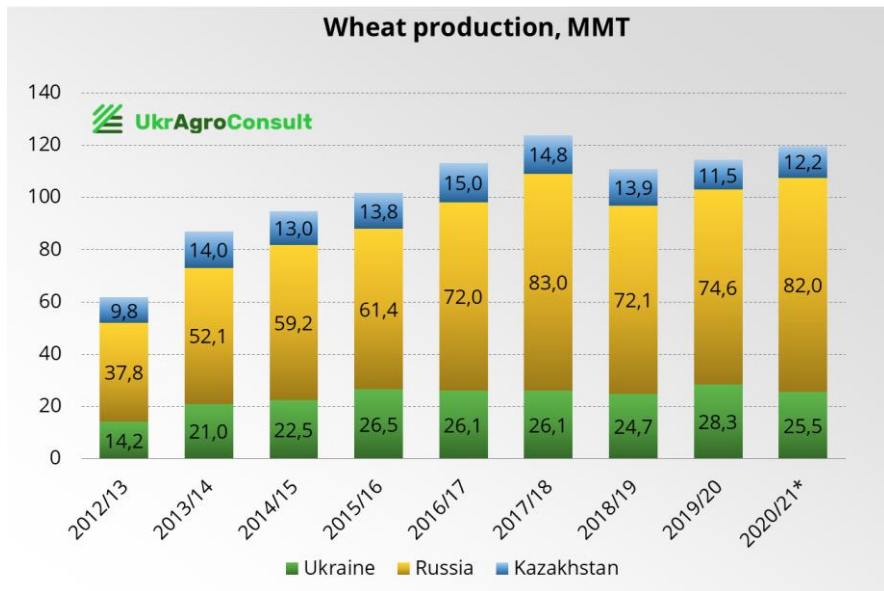
# **Disclaimer**

**Past performance is no guarantee of future results.**

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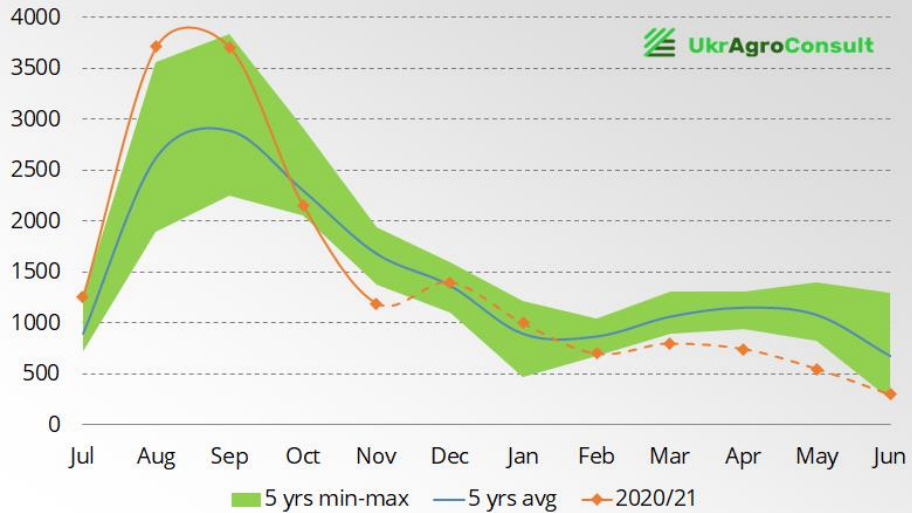
# **WHEAT MARKET – RACE FOR IMPORTERS’ NATIONAL FOOD SECURITY?**

# Black Sea: Wheat Production and Export

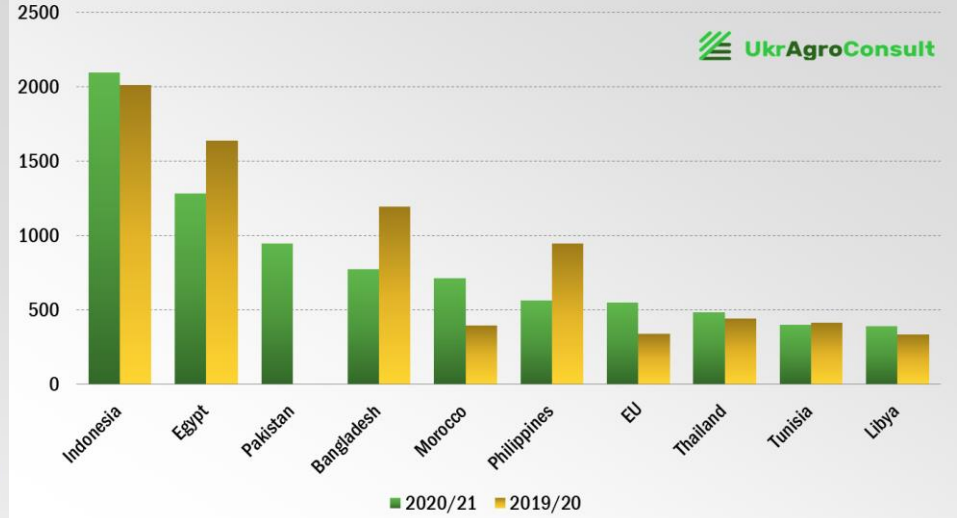


# Ukraine: Wheat Export and Key Destinations

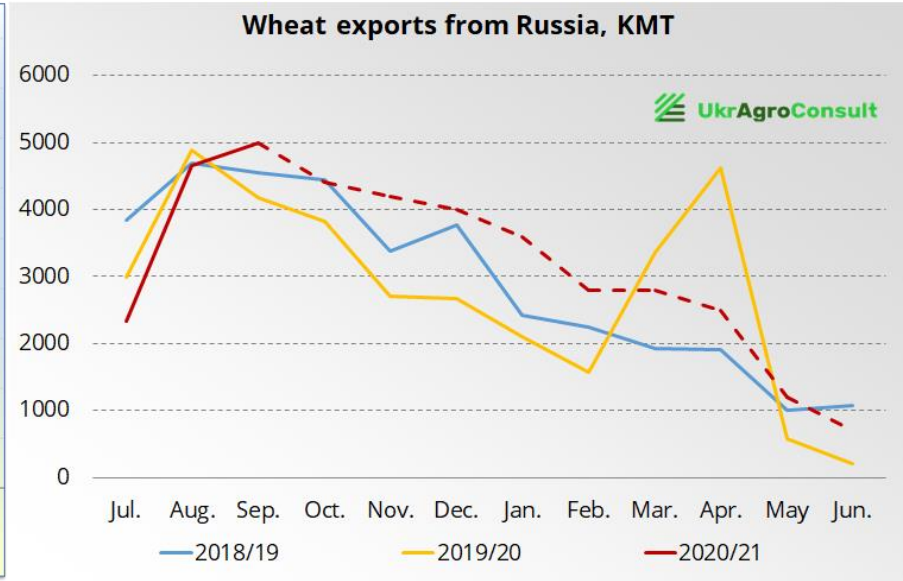
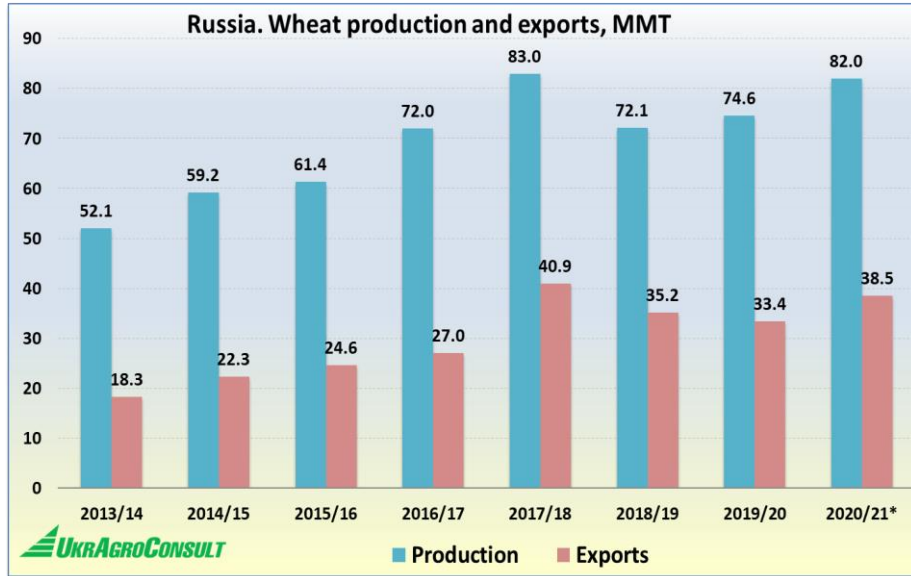
Wheat exports from Ukraine, KMT



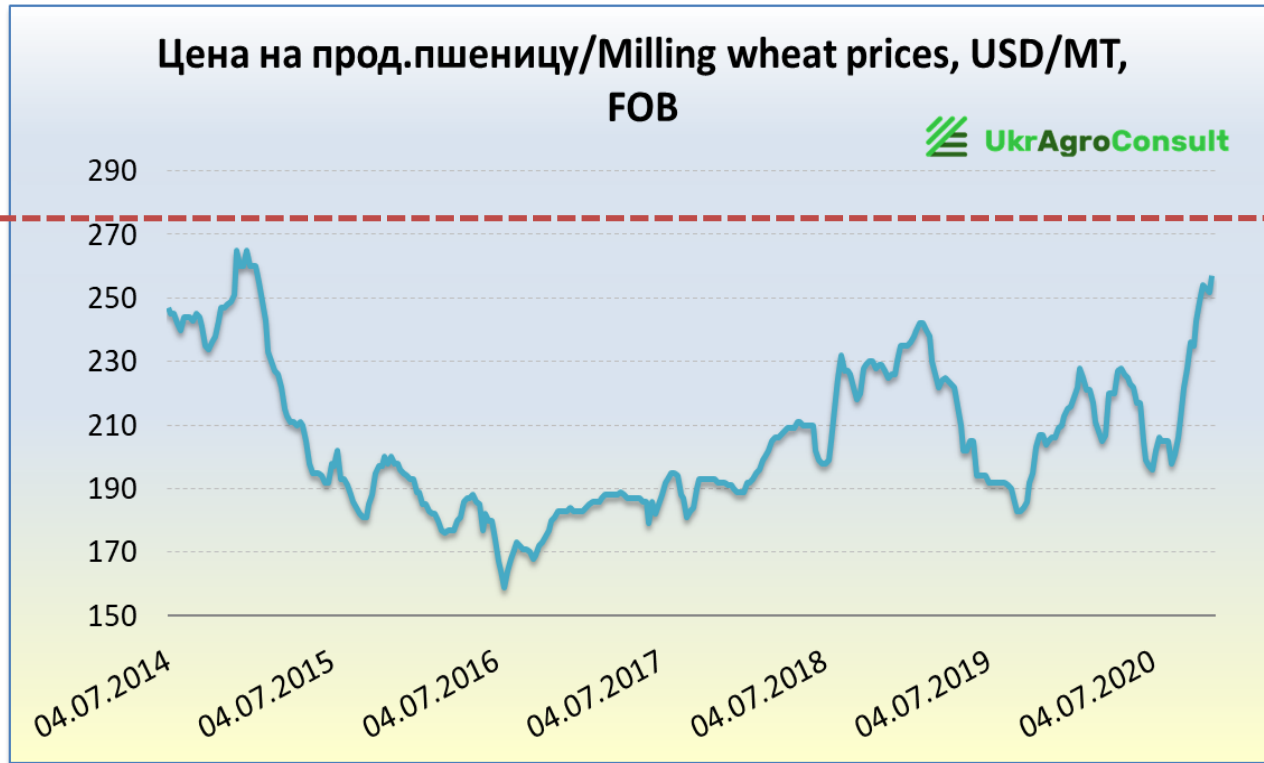
Main destinations of Ukrainian wheat exports in Jul-Oct, KMT



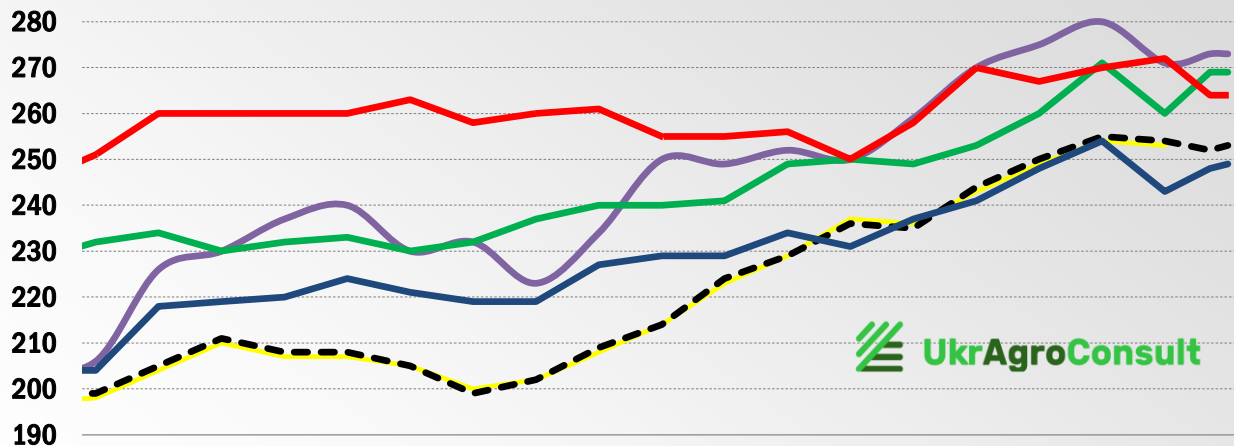
# Russia: Wheat Production and Export



# Wheat Market Drivers – 2020/21

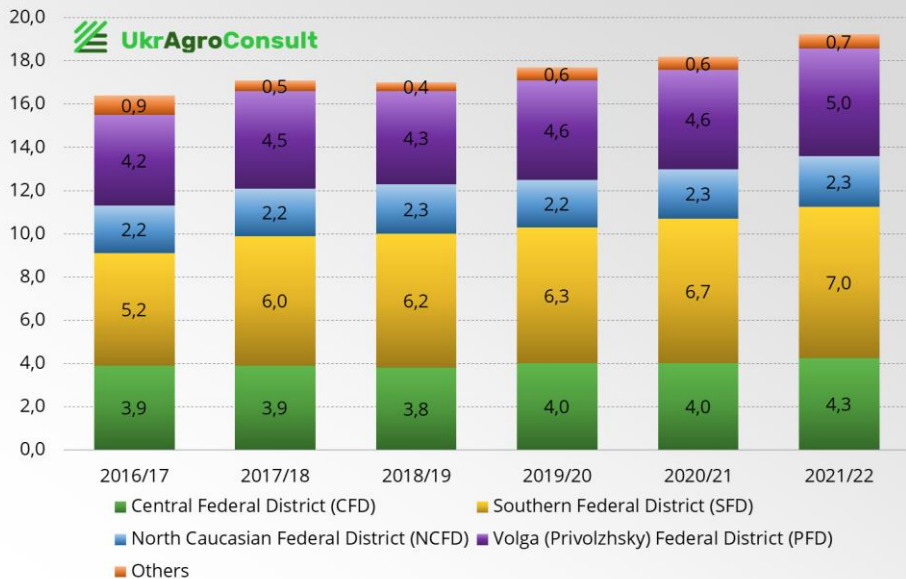


## Milling wheat FOB prices in top exporters, USD/mt

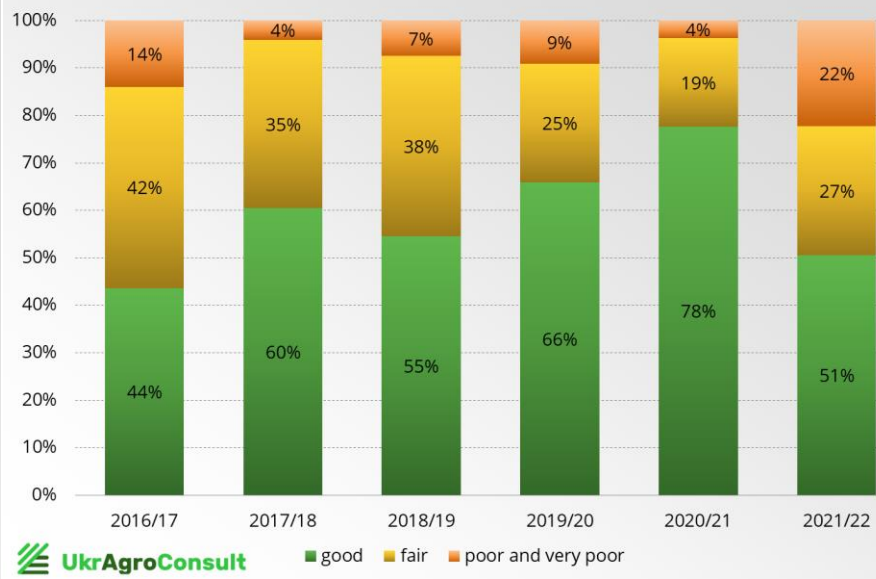


# Russia: Winter Crops Planted Area for 2021 Harvest

Russia: Winter crop planted area by district, mil ha



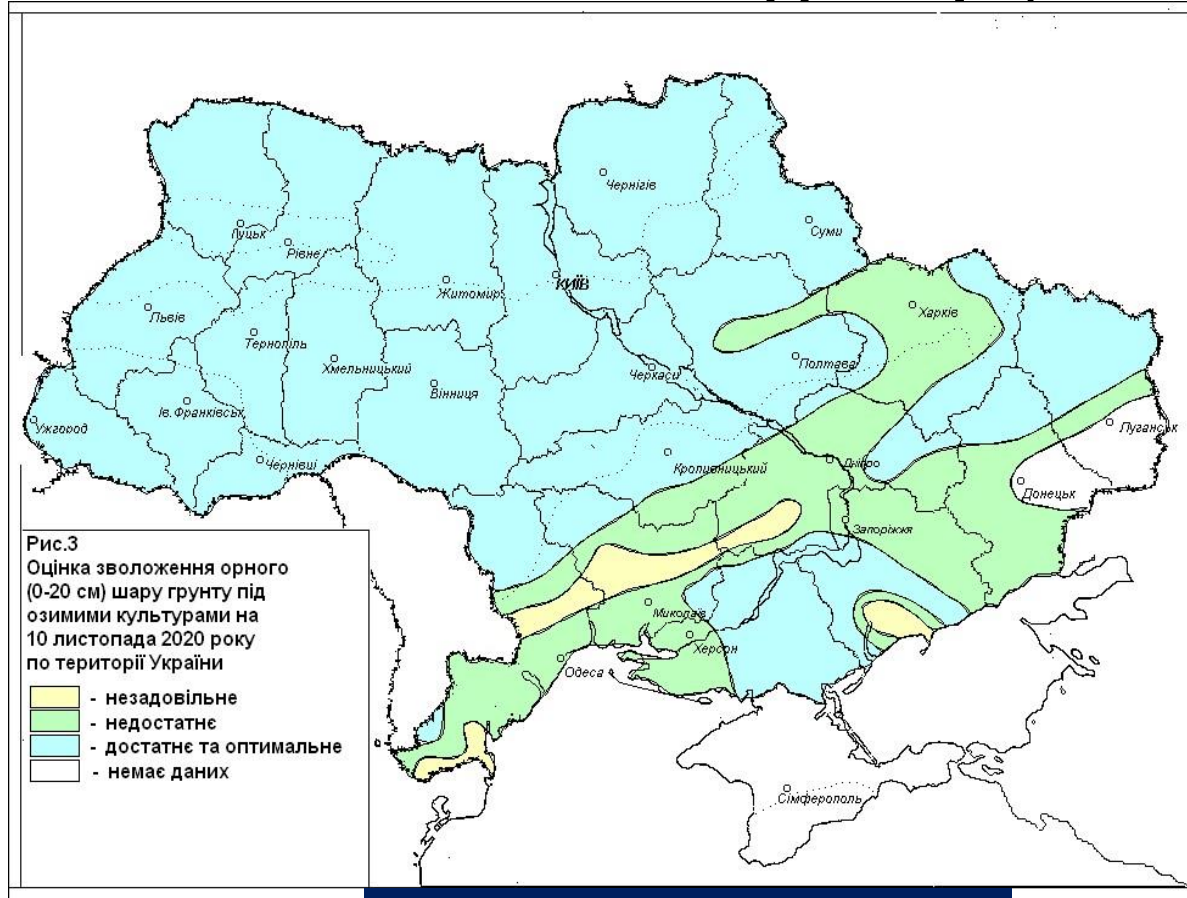
Russia: Winter crop condition, late November



# Ukraine: Winter Wheat Area Planted, 2021 Harvest

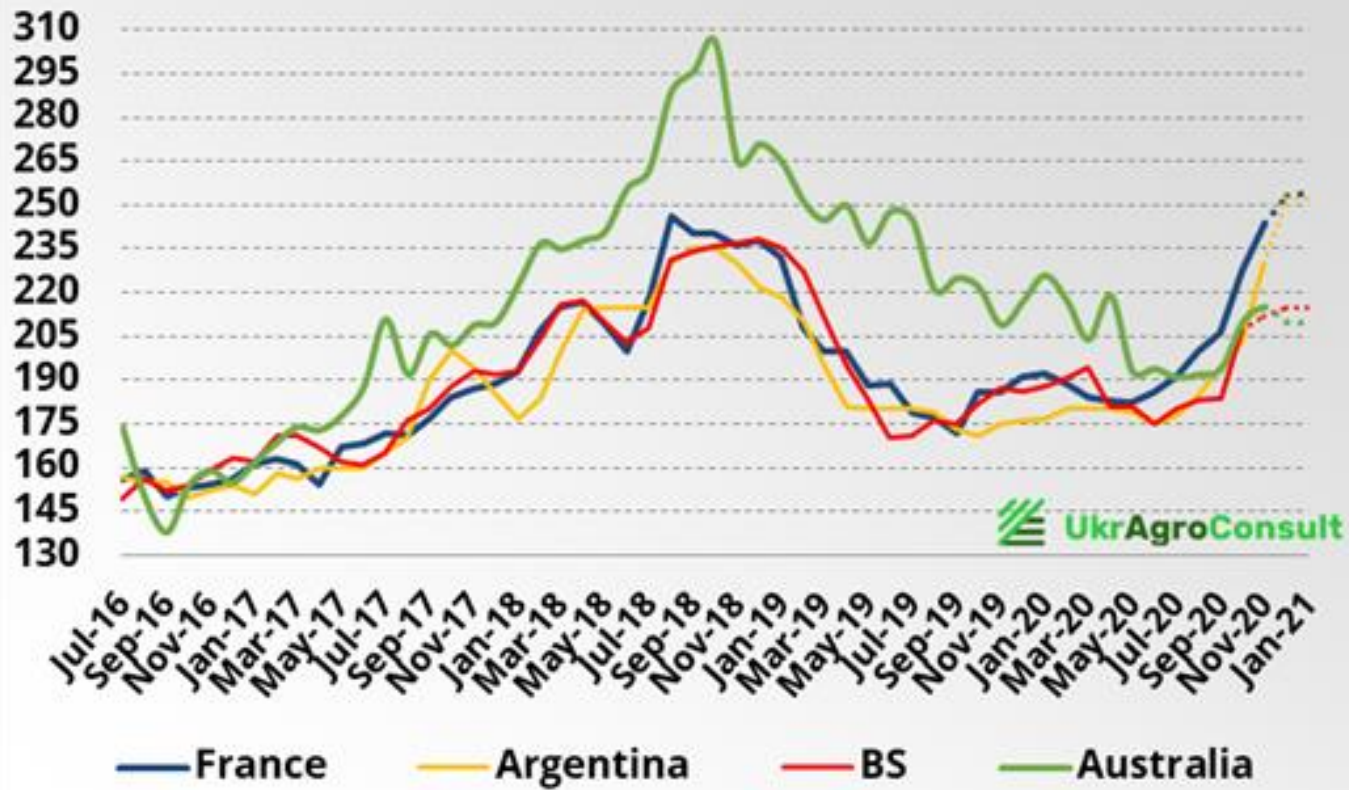


# Soil Moisture content of the upper layer, Nov 10

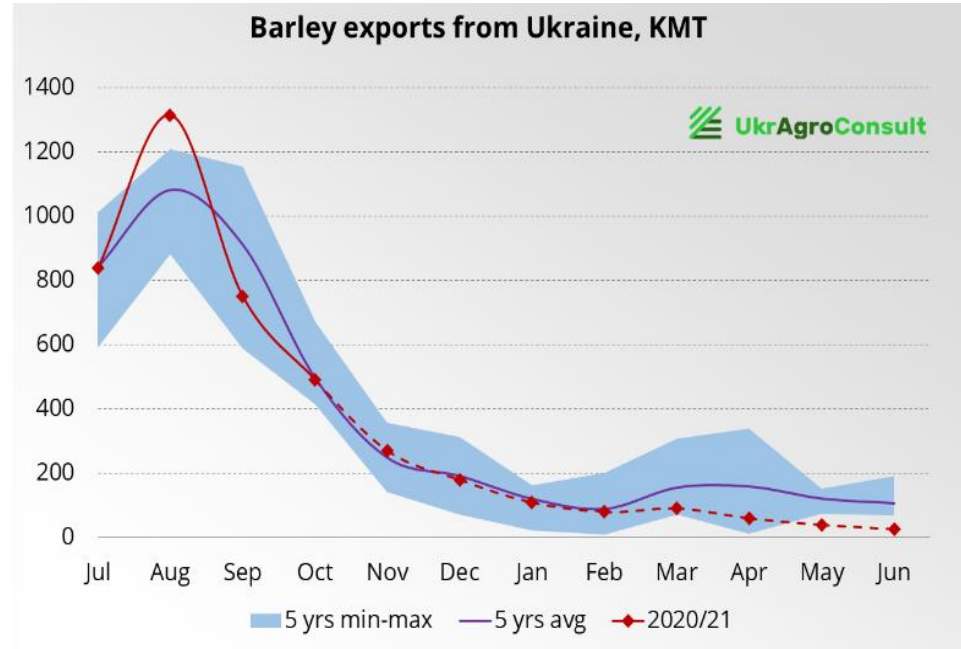
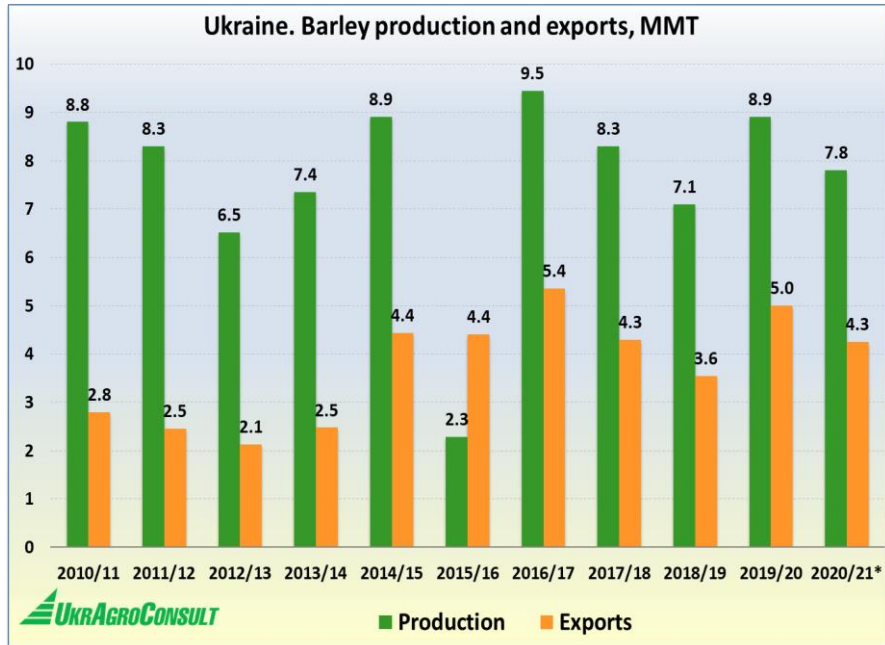


- **BARLEY MARKET – GREAT SHIFTS!!!**

## Barley FOB price in top exporters, USD/mt



# Ukraine: Barley Production and Exports, 2020/21

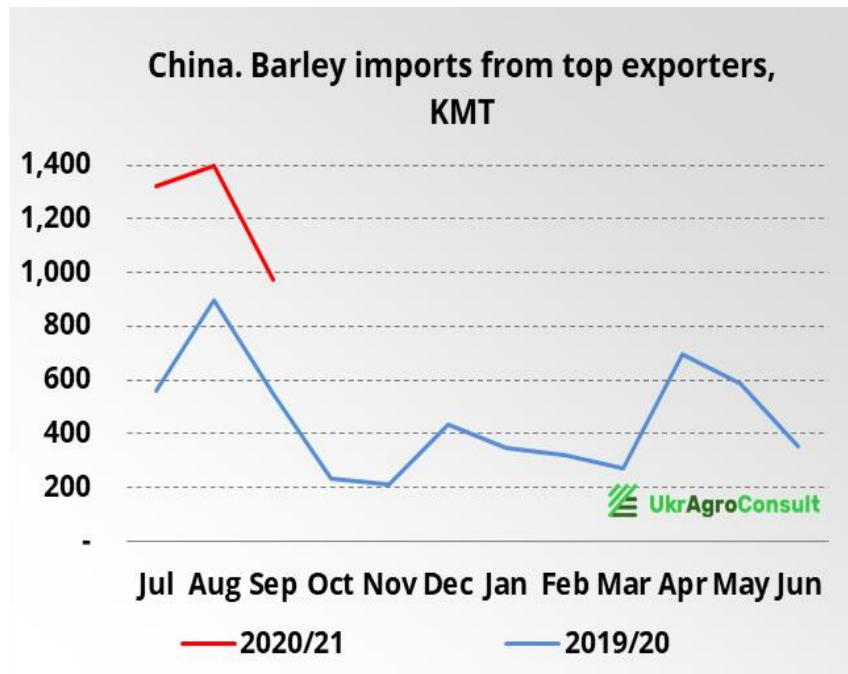


# Key Barley Exporters, July – Sept. 2020\21

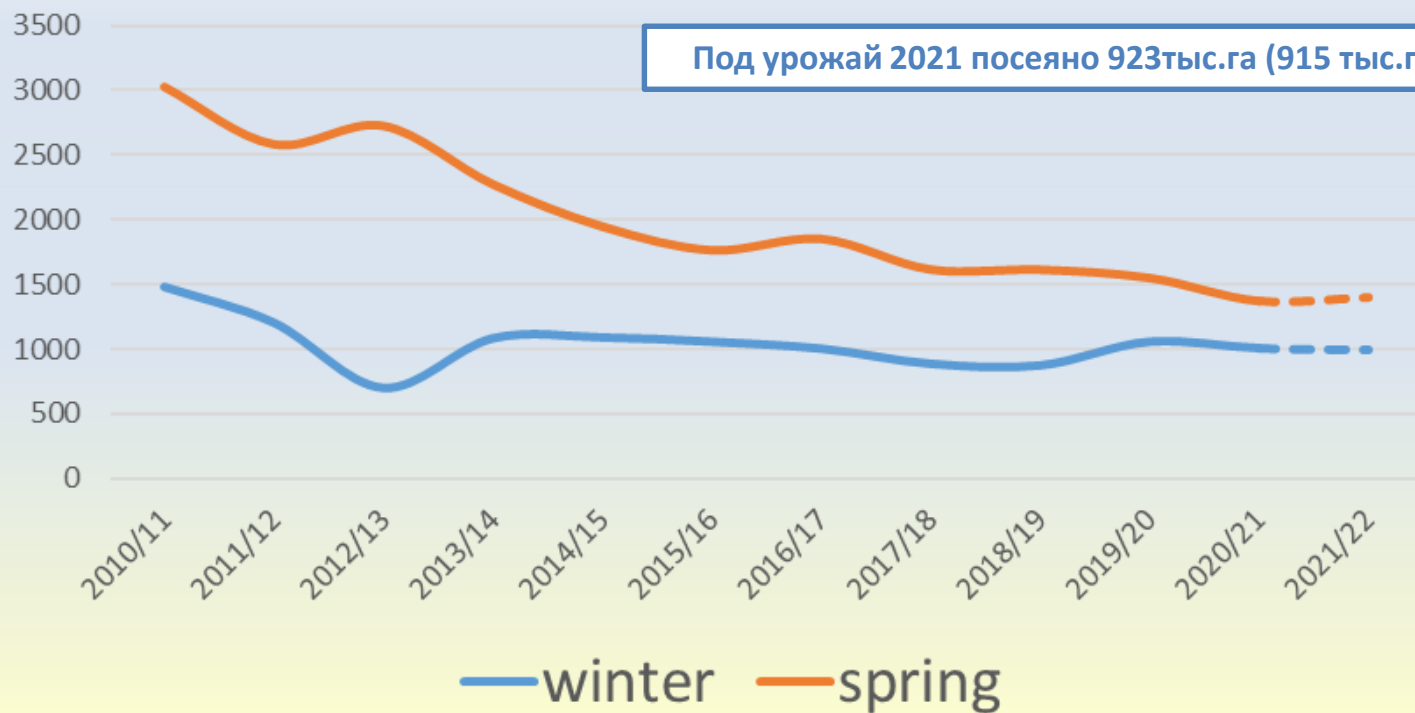
China	20/21	19/20	J-S, y/y, %	5 year average
Ukraine	1857	872	+113.0%	568
EC	921	737	+25.0%	701
Canada	495	174	+184.5%	182
Argentina	196	0	-	5
Australia	164	209	-21.5%	751
Kazakhstan	61	10	+510%	2
<b>Totally</b>	<b>3694</b>	<b>2002</b>	<b>+84,5%</b>	<b>2200</b>

S.Arabia	20/21	19/20	J-S, y/y, %	5 year average
Russia	1256	684	+83.6%	807
EC	763	444	+71.8%	632
Ukraine	334	887	-62.3%	1552
Argentina	26	0	-	1
<b>Bcero</b>	<b>2379</b>	<b>2015</b>	<b>+18,1%</b>	<b>2992</b>

# Ukraine: Key Destinations of Batley Exports, July-Oct 2020/21



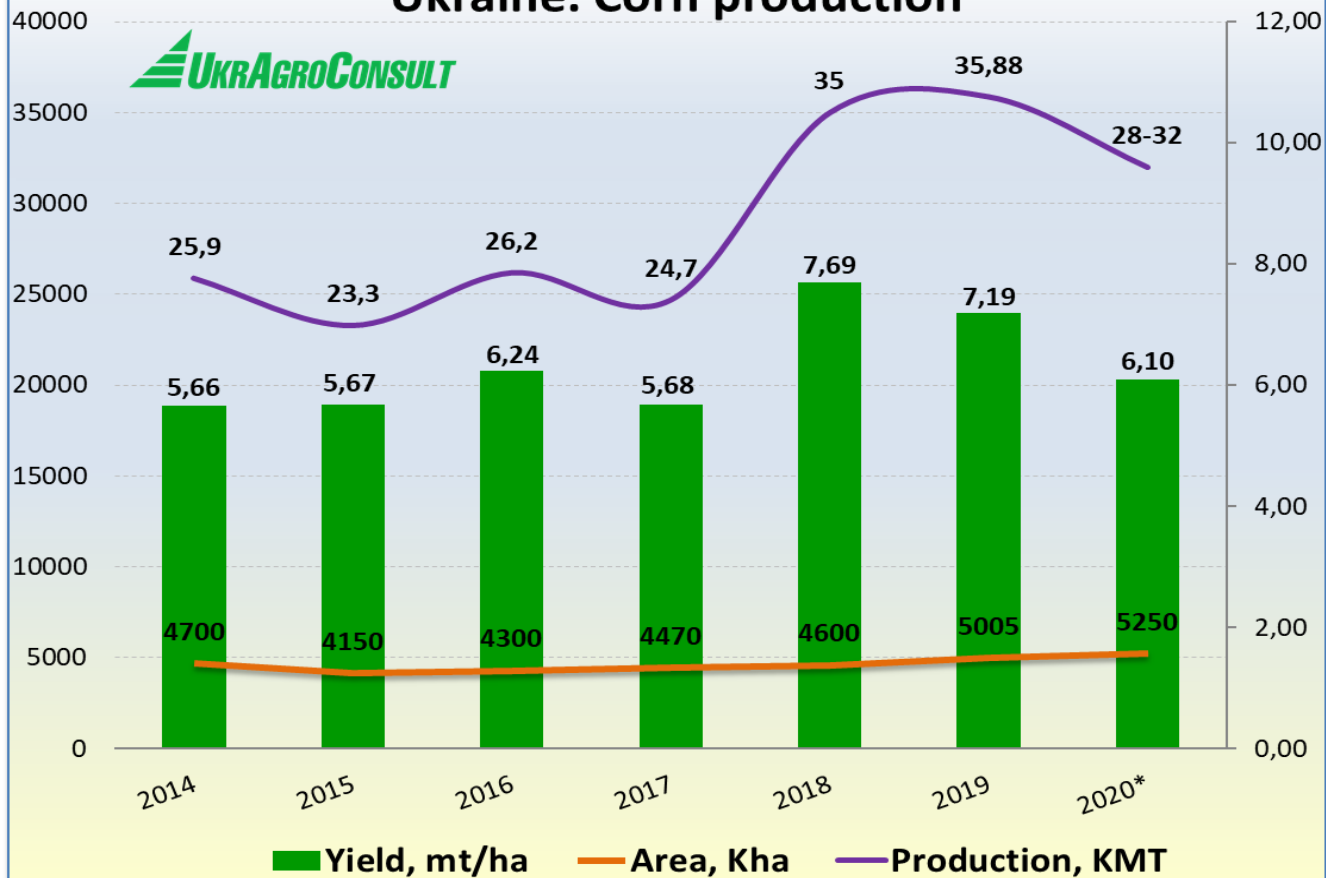
## Barley planted area, Th ha



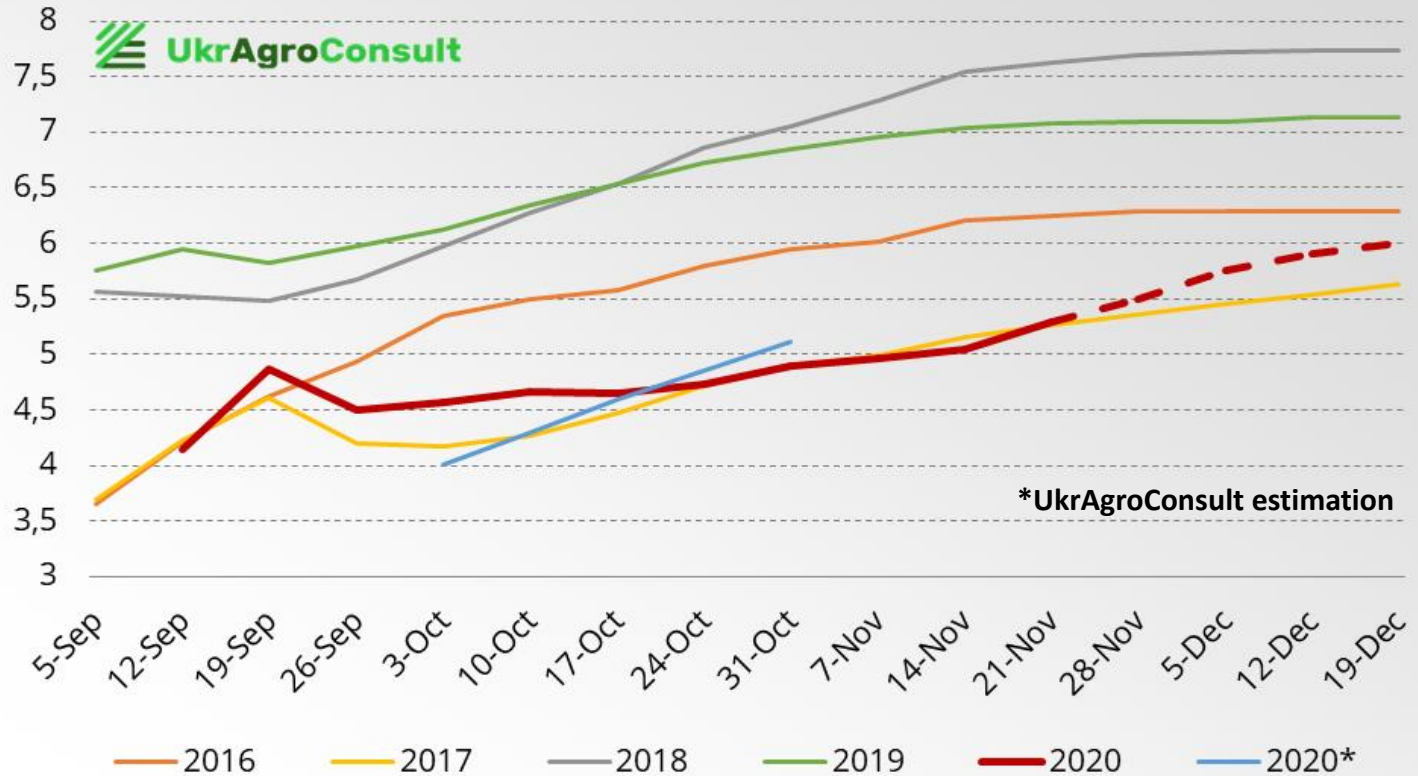
**CORN FLUCTUATIONS AND HESITATIONS?**

**ANYWAY DON'T BE HESITANT!**

# Ukraine. Corn production



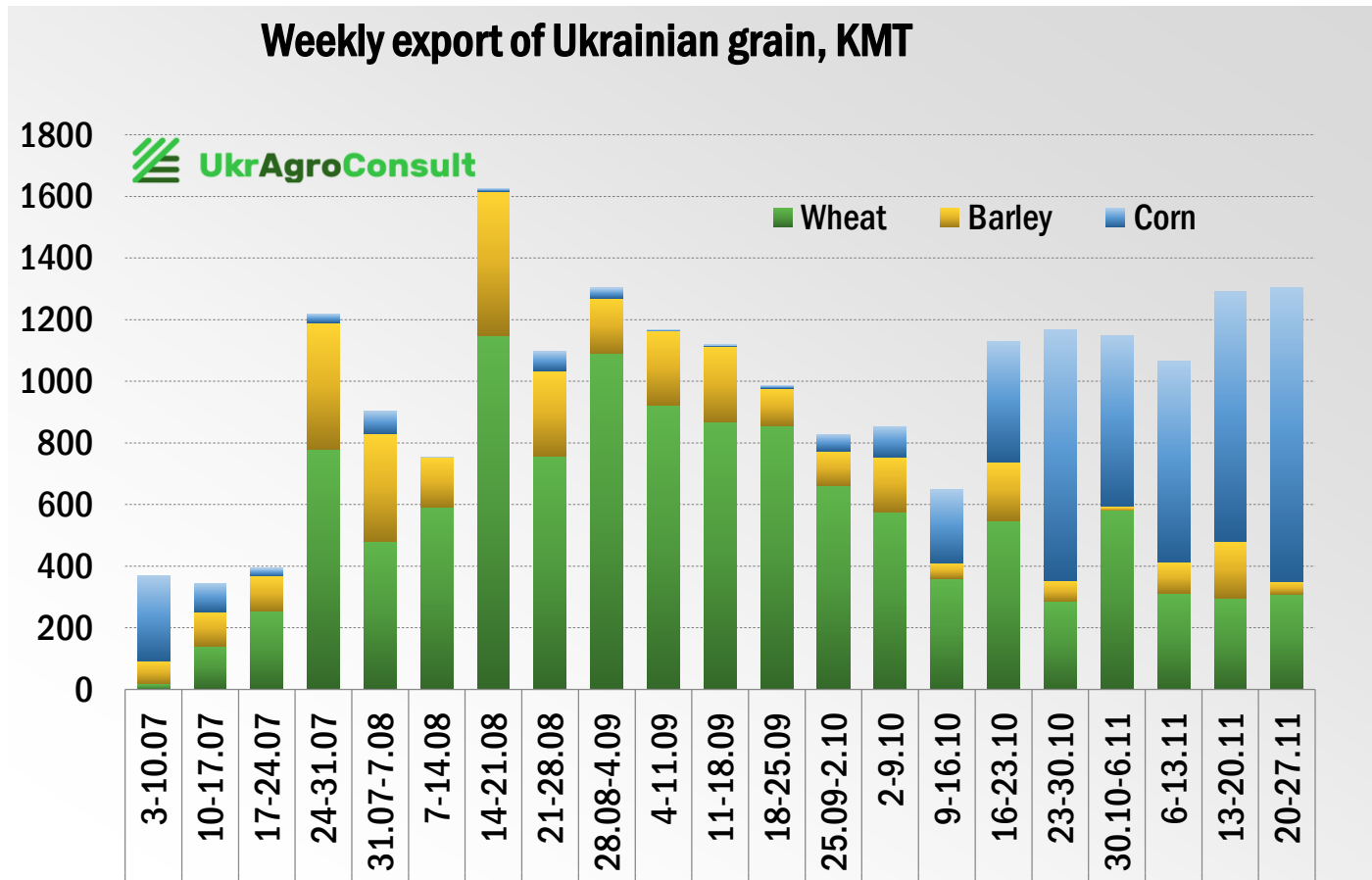
## Ukraine: Corn yields, mt/ha



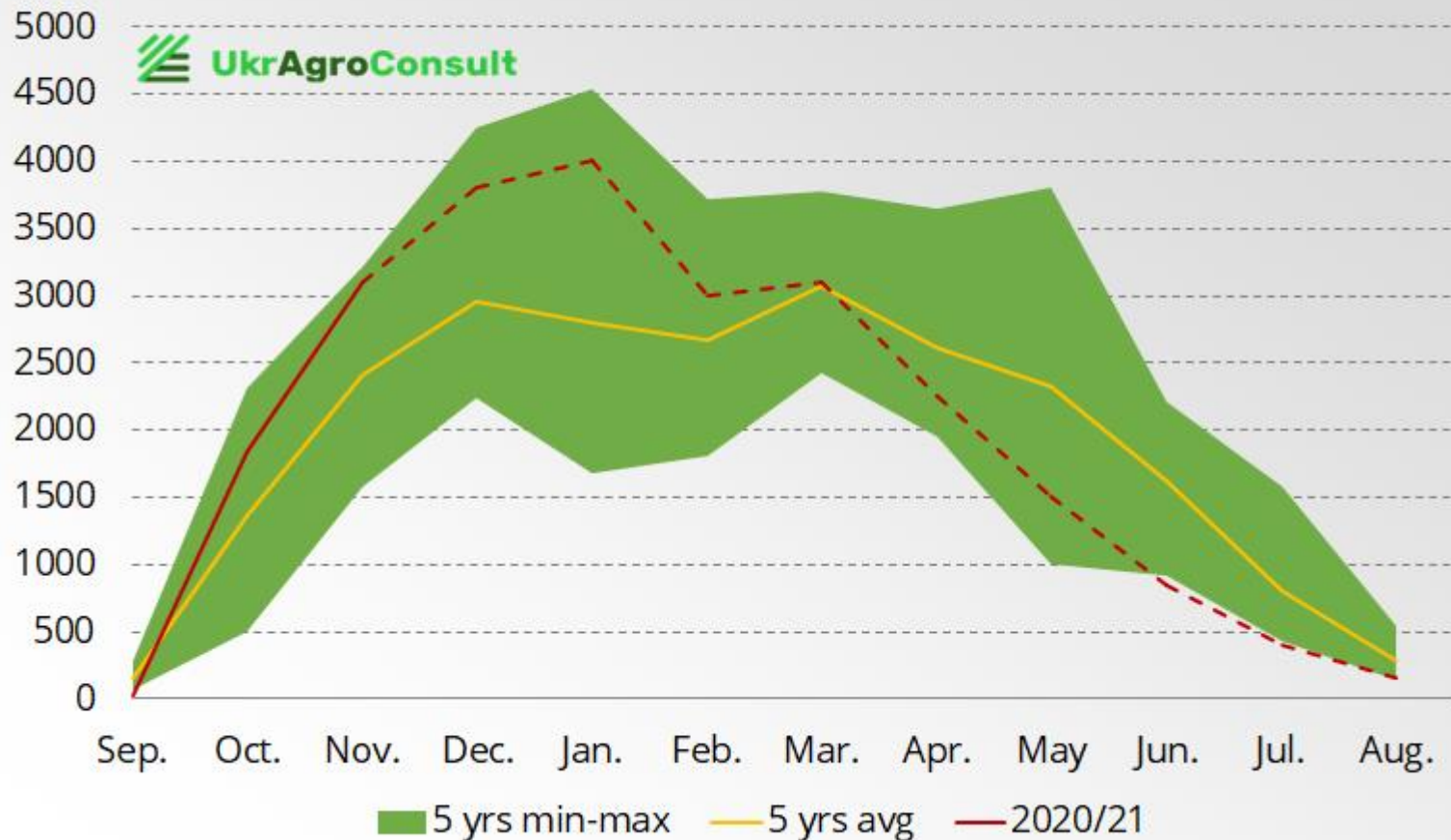
## Ukraine: Corn SD

Corn, KMT	2020/21*	2019/20	2018/19
<b>Opening stocks</b>	<b>580</b>	<b>330</b>	<b>1595</b>
Area seeded, Th ha	5450	5005	4600
Area harvested, Th ha	5250	4987	4550
Yield, Mt/ha	5.90	7.19	7.69
<b>Production</b>	<b>31000</b>	<b>35880</b>	<b>35000</b>
Imports	35	30	30
<b>SUPPLY</b>	<b>31615</b>	<b>36240</b>	<b>36625</b>
Food Industry	450	350	350
Feed Usage	5950	5500	4900
Seeds	225	210	195
<b>Exports</b>	<b>24000</b>	<b>29100</b>	<b>30400</b>
Losses	500	500	450
<b>DEMAND</b>	<b>31125</b>	<b>35660</b>	<b>36295</b>
<b>Ending stocks</b>	<b>490</b>	<b>580</b>	<b>330</b>

# Ukraine: Corn Weekly Exports

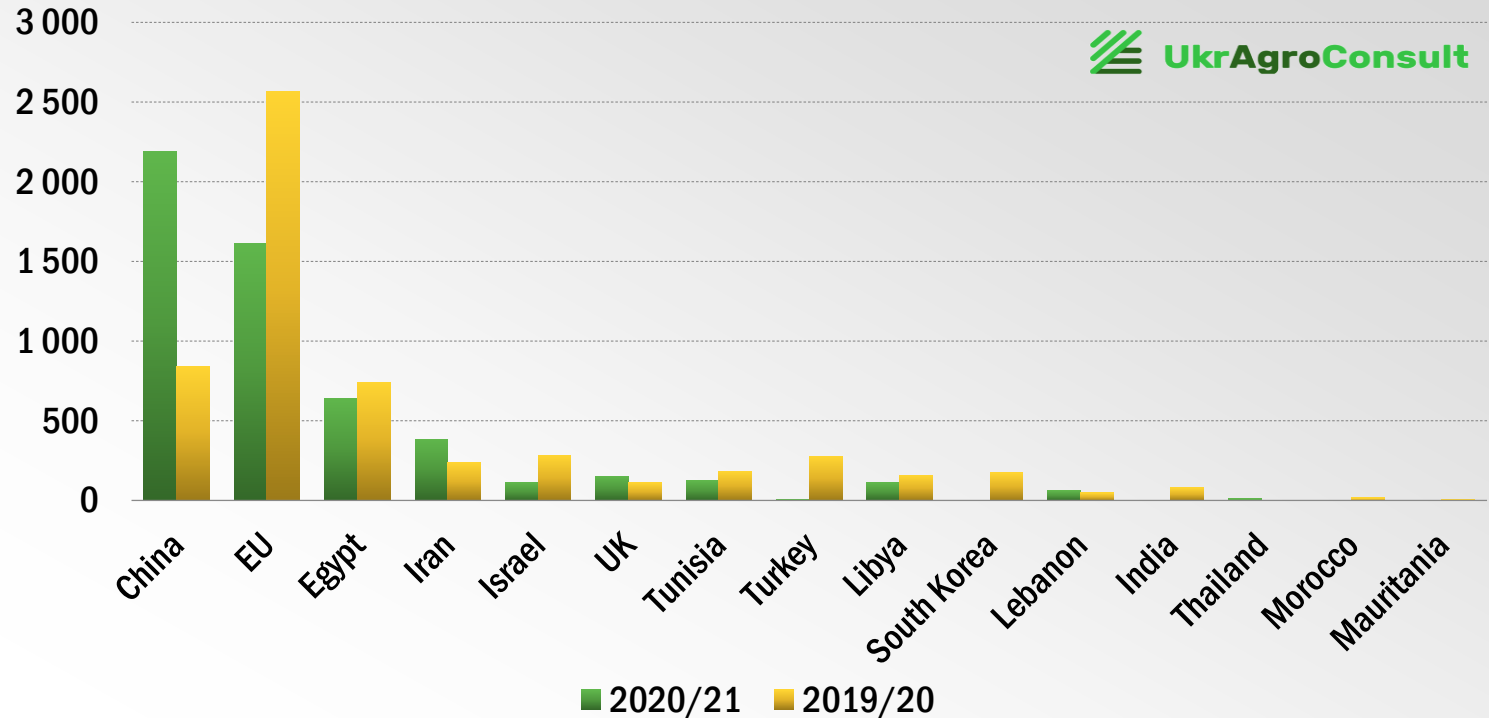


## Corn exports from Ukraine, KMT

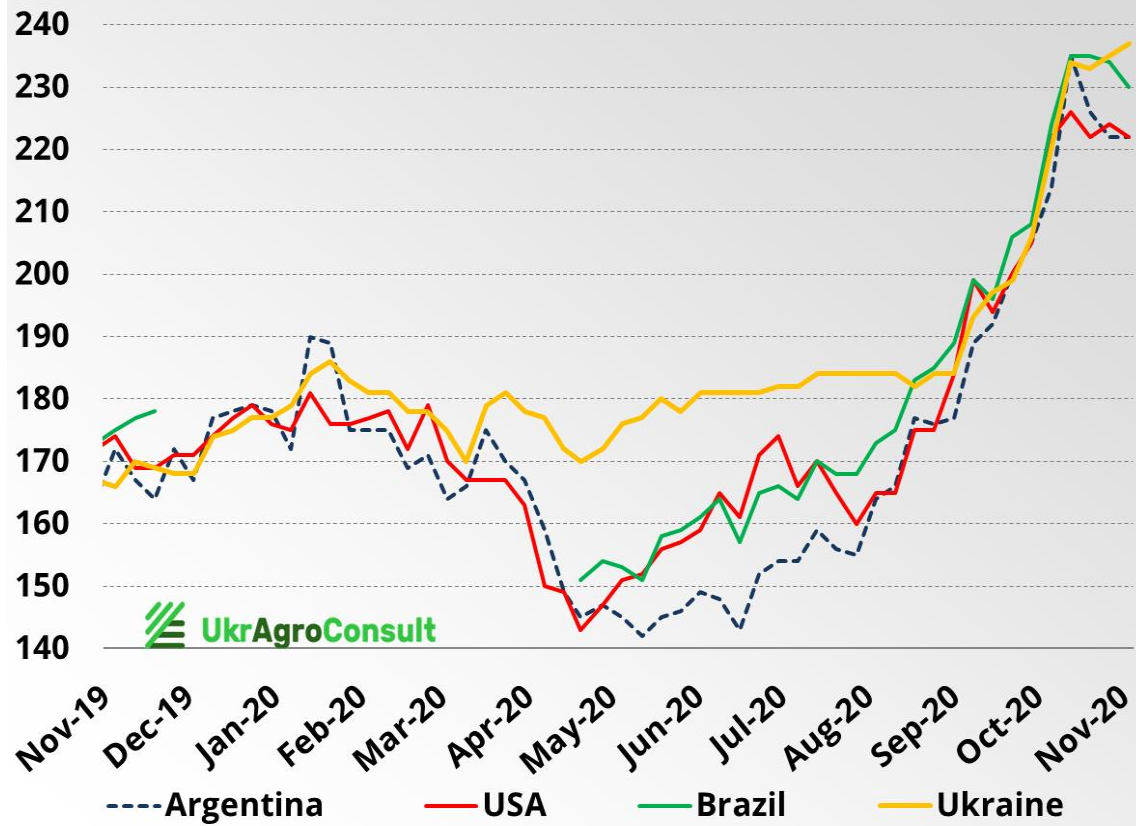


# Corn Exports by Destination, Sept-Nov, line up

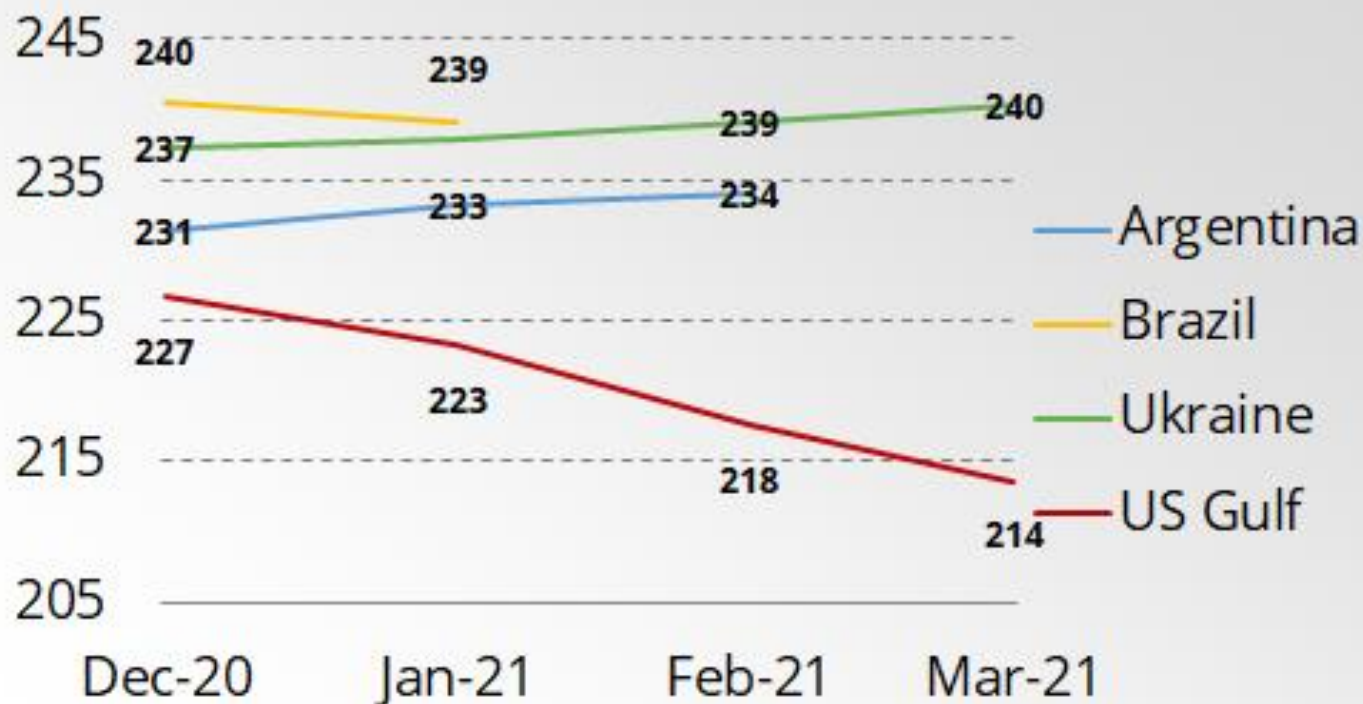
## Ukrainian Corn Exports by Destination, Sep-Nov, KMT



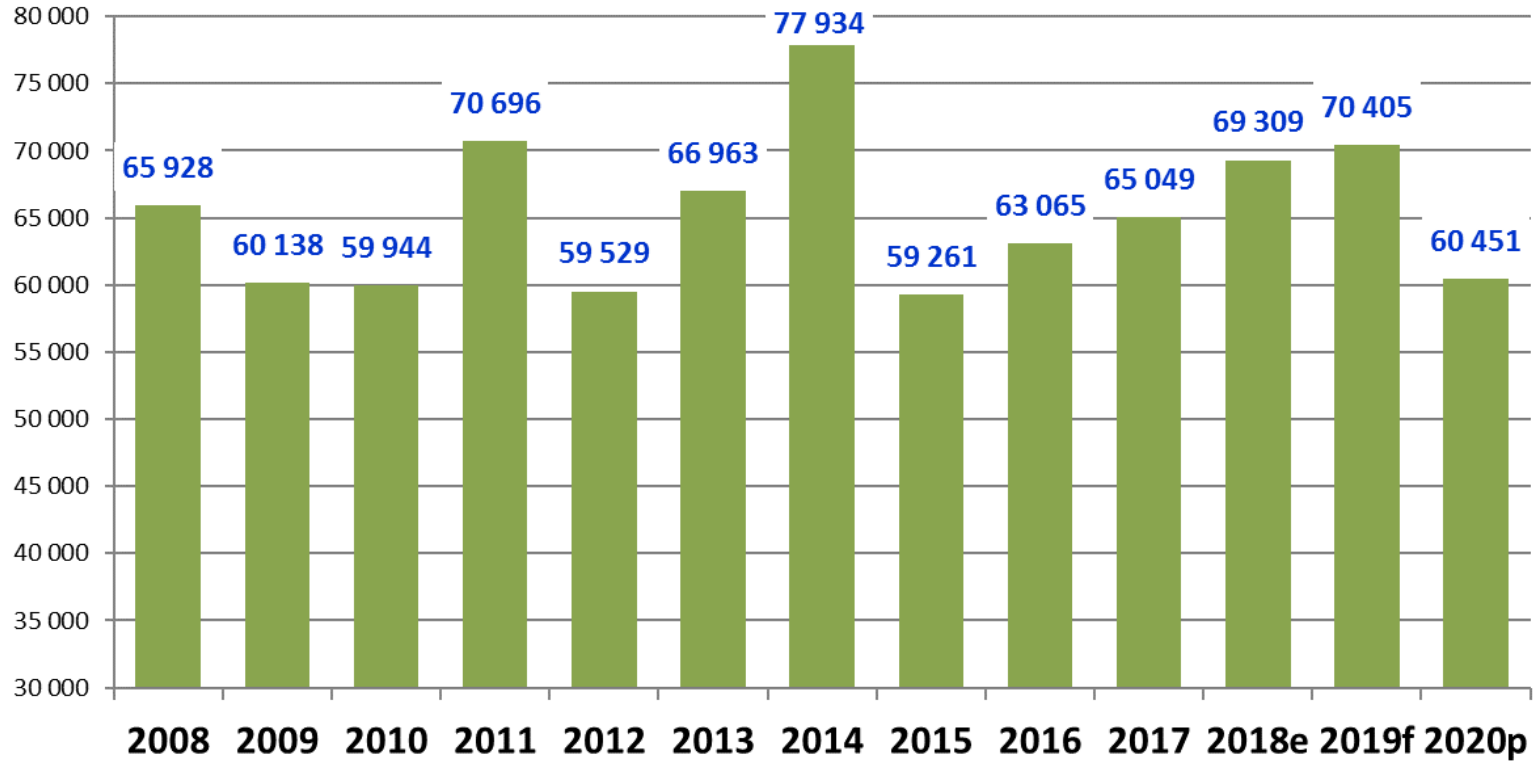
## Corn FOB prices,USD/mt



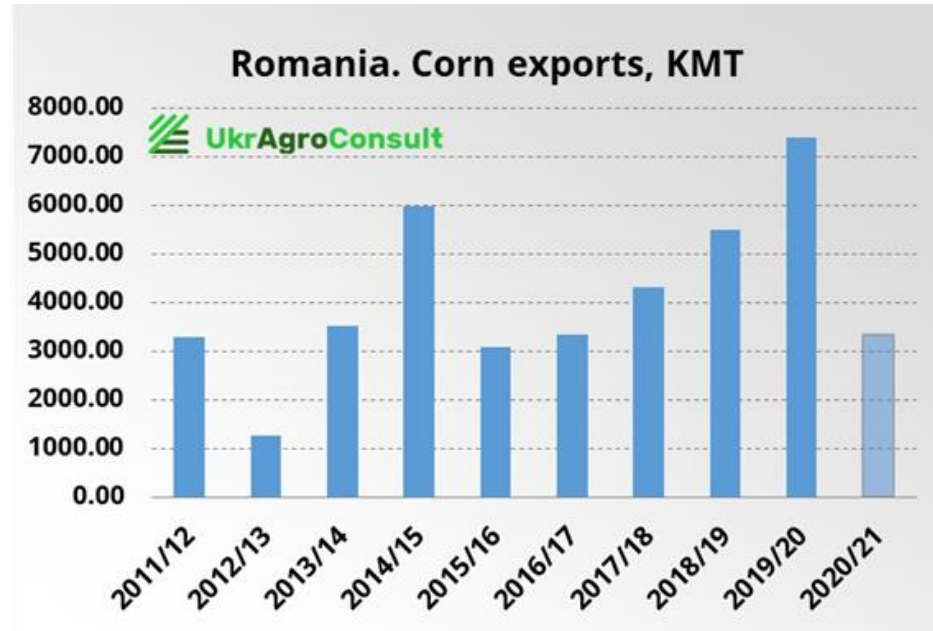
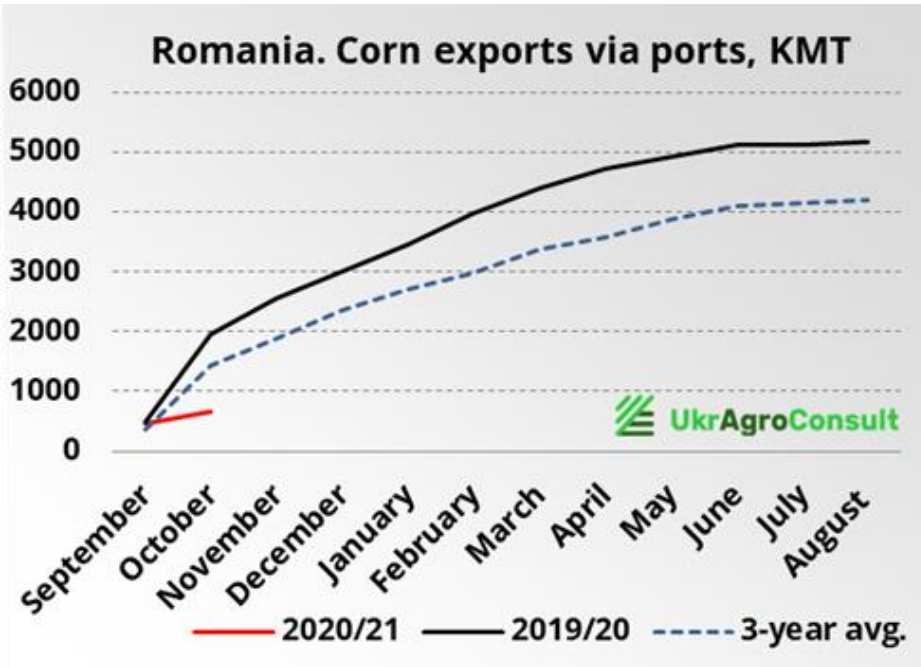
# Corn FOB, USD/MT



## EU-27: gross production by selected crops (thousand tonnes)



# Romania: Corn Exports Drop





# EU: Corn Imports, July 1-Nov.23, 2020

Maize					
Origin	MY 2020/21		MY / MY	MY 2019/20	
	tonnes	share		tonnes	share
Brazil	4 121 570	61.1%	↓ -5.5%	4 360 028	53.5%
Ukraine	1 320 953	19.6%	↓ -54.0%	2 870 727	35.3%
Serbia	737 200	10.9%	↑ +52.9%	482 100	5.9%
Canada	269 608	4.0%	↑ +86.3%	144 698	1.8%
Argentina	171 322	2.5%	↑ +31.8%	130 005	1.6%

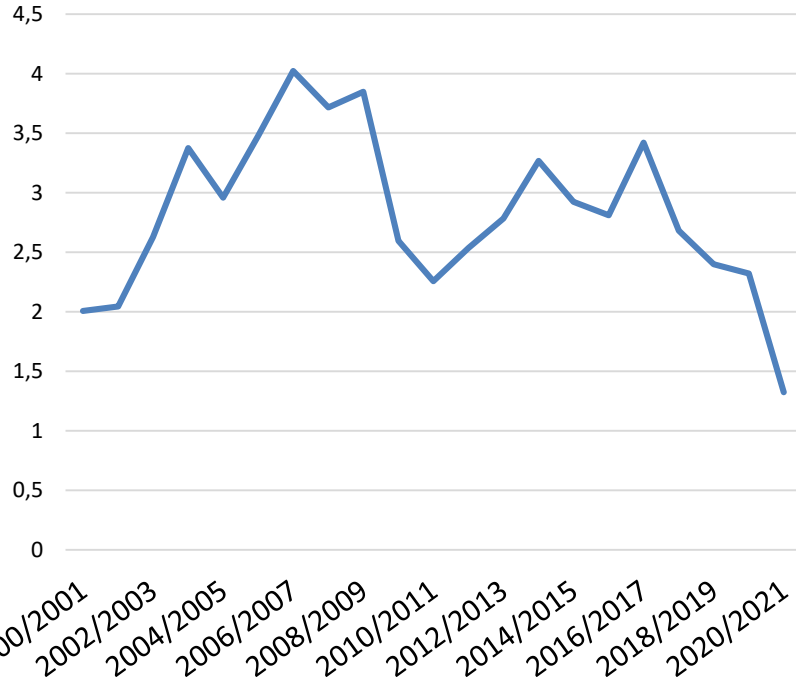
Source: Eurocomission

- **SUNFLOWER MARKET**

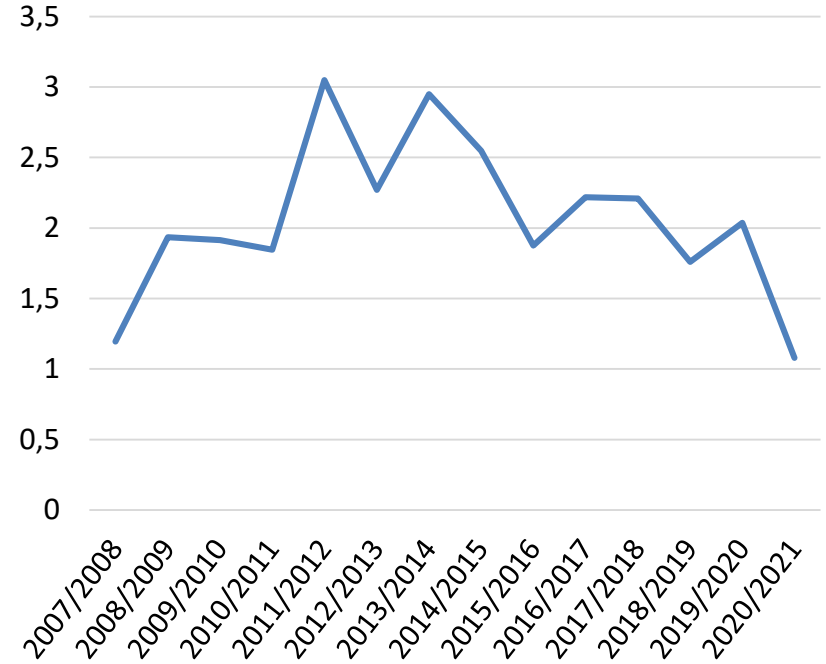
## Black Sea : Sunflower Production MMT

	2020/21 positive forecast	1,6	2019/20	6,1	2020/21 current forecast
Ukraine	17		16,2		14
Russia	15,5		15,4		13
Romania	3,1		2,8		2
Bulgaria	2,1		1,9		1,6
Turkey	1,7		1,8		1,5
Moldova	0,9		0,8		0,8
Kazakhstan	1		0,8		0,7
<b>Total for the Black Sea region</b>	<b>41,3</b>				<b>39,7</b>

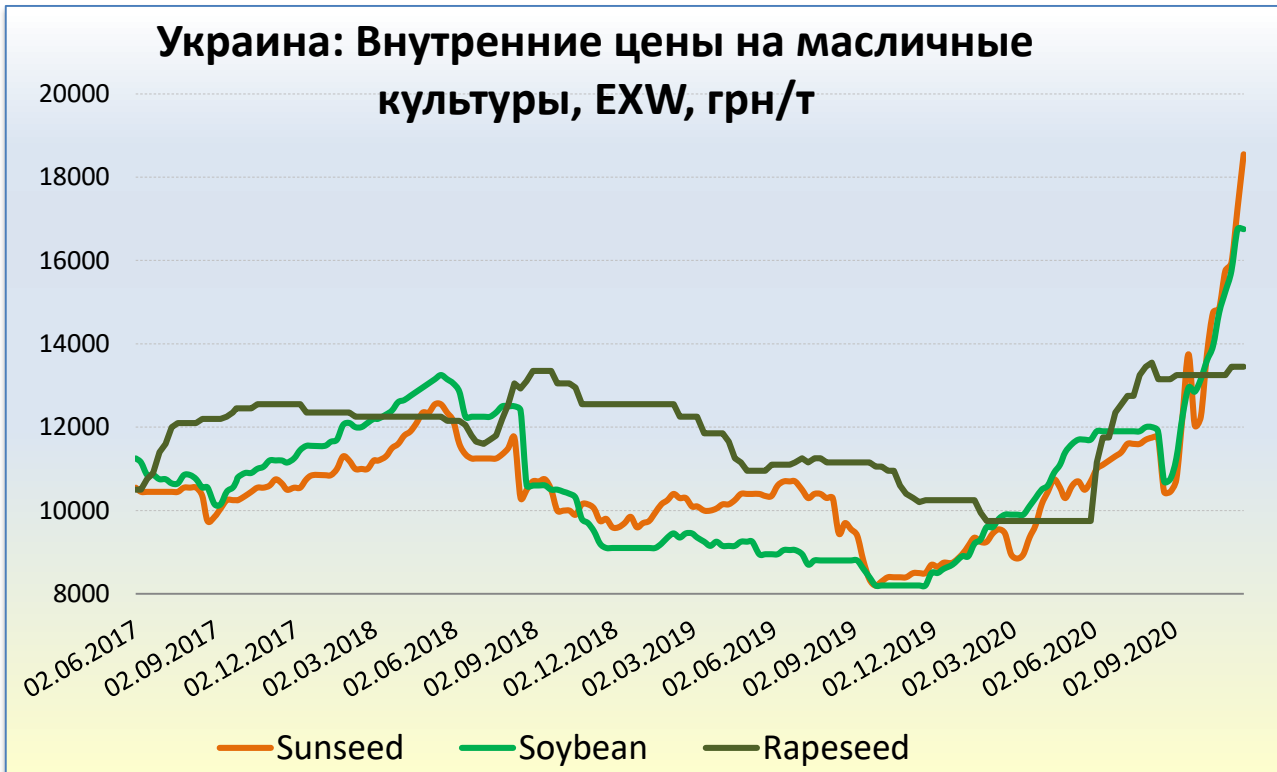
**WORLD'S SUNFLOWER ENDING STOCKS,  
MMT**

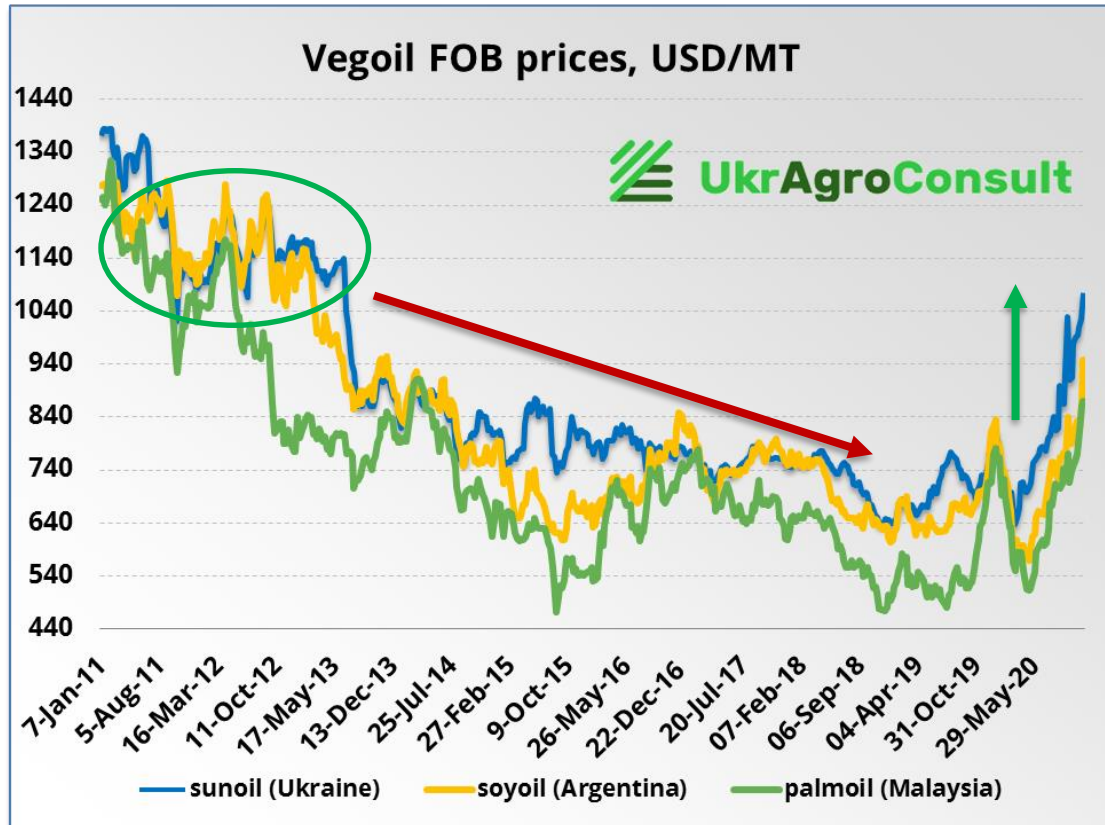


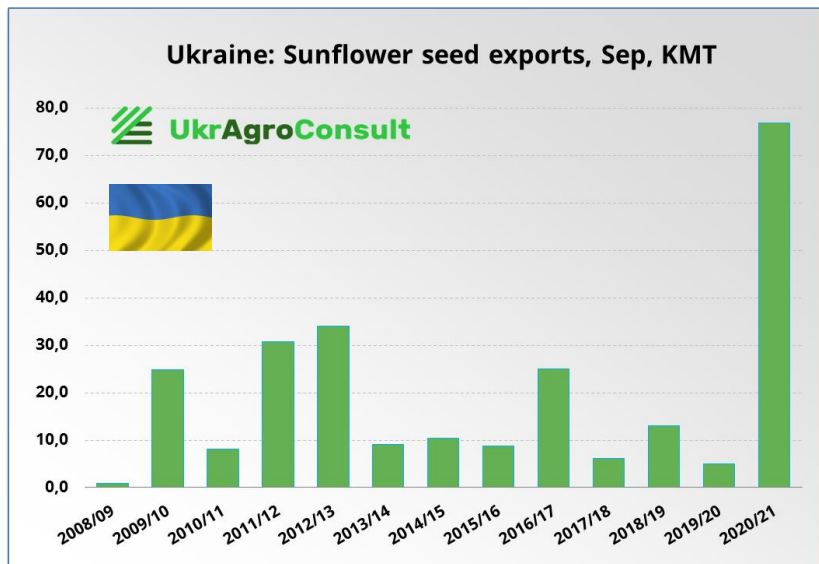
**WORLD'S SUNFLOWER OIL ENDING  
STOCKS MMT**



# Black Sea SFS Prices

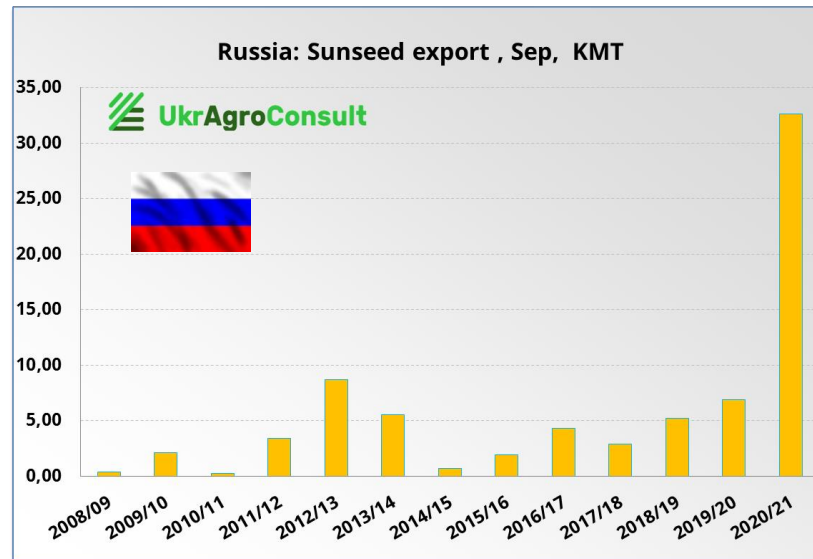






**Ukraine: Export to Bulgaria + 92%**

**Russia: Export to Bulgaria + 42%  
To Turkey + 25%**





**Turkey**

—————→ **0 import tax on sunflower seed imports**



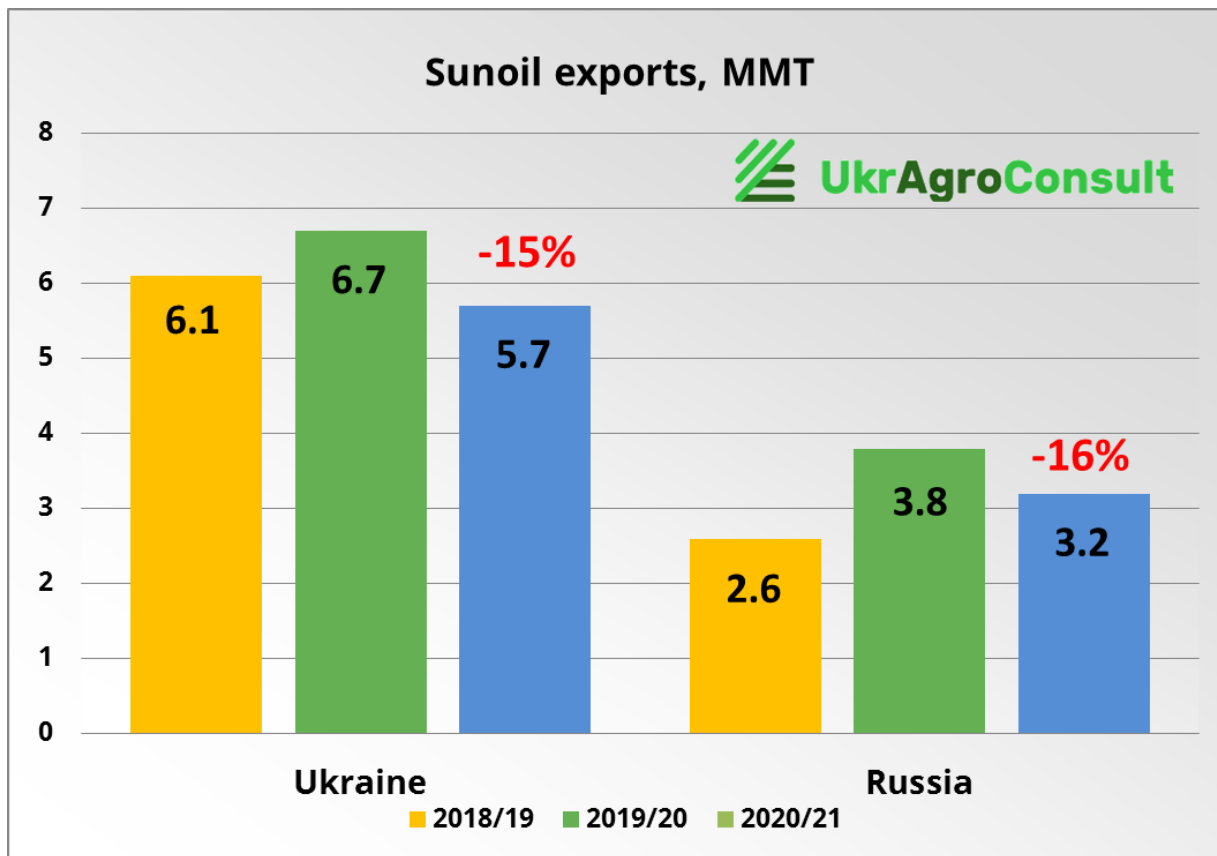
**Russia**

—————→ **Claims to INCREASE Export Tax from c 6,5% up to 30%**

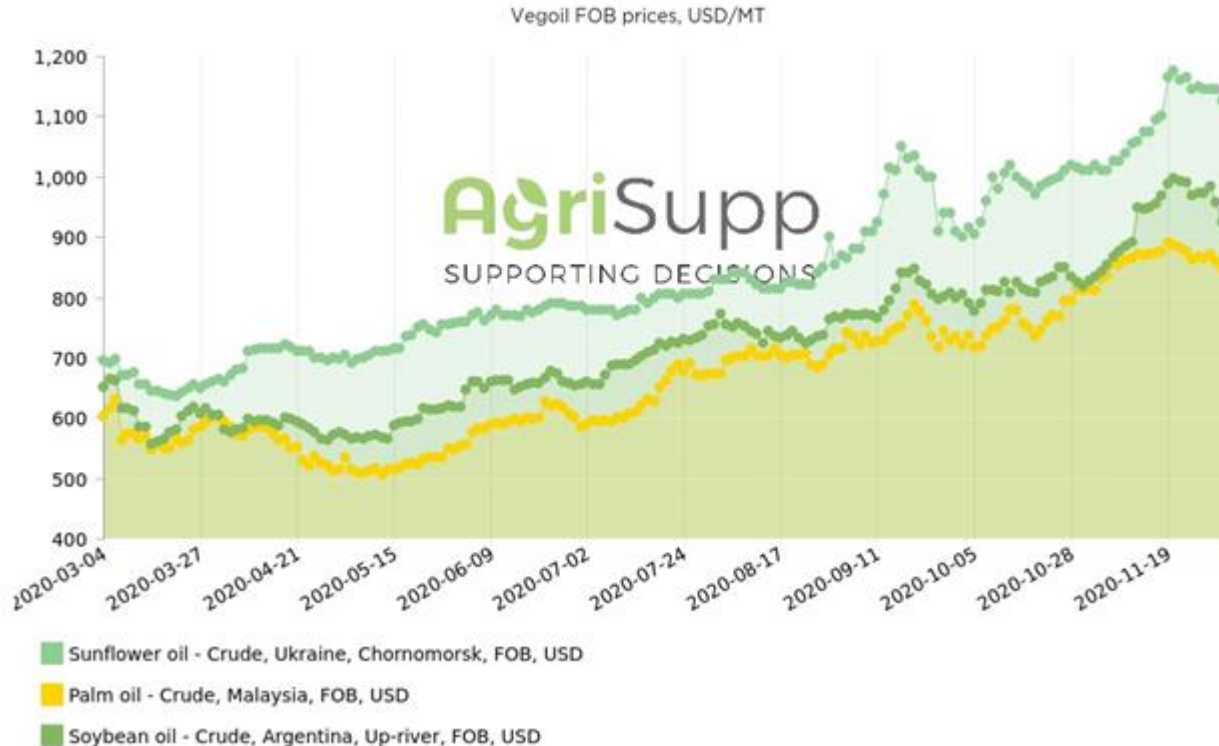


**Ukraine**

—————→ **Claims to increase levy if export to EU is more than 100 K mt**



# Veg Oils Price Correction, Dec 4 2020



Thanks for your attention!



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