



February 13-14, 2025

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# GREETINGS OF ORGANIZER



**Sergiy Feofilov**

Director General  
UkrAgroConsult



Dear Conference Delegates,

On behalf of the Organizing Team of the 22 International Conference **BLACK SEA GRAIN.EUROPE**, I am honored to welcome you to Prague!

Throughout decades UkrAgroConsult remains committed to our mission of counseling business that feed the world - providing in-depth agricultural market analysis and organizing premier events for the global leaders of grain and oilseed industry.

The **Black Sea & Danube Region** continues to gain prominence as a key producer of grains and oilseeds, offering an efficient supply alternative amid global uncertainties and logistical challenges. **BLACK SEA GRAIN.EUROPE-2025** is dedicated to fostering a dynamic platform for strategic discussions, networking and trade within the agricultural sector, bringing together key stakeholders of the supply chains. Our goal is to support market operators in mitigating global food inflation and navigating industry challenges.

Through our collective efforts, we aim to drive the **agricultural industry of the Black Sea & Danube** region toward greater sustainability and efficiency. I sincerely hope that this conference will provide valuable insights and help us define key priorities for the years ahead.

A special thank you to our Distinguished Sponsors, Honorable Guests, and Partners for their invaluable support and commitment to fostering the development of a resilient and innovative regional agricultural market.

I wish you engaging discussions and a productive conference!

Warm regards,



## GREETINGS OF SPONSOR



### Henry ALLARD

President,  
FILHET-ALLARD MARITIME  
Marine Insurance Brokers



On behalf of FILHET-ALLARD MARITIME, Insurance Broking specialists in marine cargo, war, charterers' liabilities, hull, credit and political risks, I would like to welcome you to the 2025 edition of BLACK SEA GRAIN, an event which we are proud to sponsor this year for the 12th time.

In light of the ongoing challenges faced by Ukrainian ports in the Black Sea region, we extend our gratitude to the event organizers for providing this crucial platform for global leaders in the grain and oilseed industry to come together once again.

Filhet-Allard Maritime, who has been active in the insurance of commodities since 1846, is today a well-known strategic partner for major grain trading houses in Ukraine and around the world.

If you are seeking tailored advice to optimize your risk management strategies and safeguard your operations and supply chain, please feel free to connect with one of our Client Executives during the conference:

**Vladislav KOJEMIAKINE** - [vladislav.kojemiakine@fa-maritime.com](mailto:vladislav.kojemiakine@fa-maritime.com)

**Pauline BERTHONNEAU** - [Pauline.BERTHONNEAU@fa-maritime.com](mailto:Pauline.BERTHONNEAU@fa-maritime.com)

World trade is ever-changing. Opportunities to discuss new trends, challenges and market evolution with industry experts are extremely valuable. This year, conference organizers have once again managed to compile a very interesting program for conference participants.

Filhet-Allard Maritime is honored to sponsor this 22nd Black Sea Grain Conference and I hope you will all benefit from the information provided during the event, as well as from your exchanges with fellow participants.

I wish you an excellent conference here in Prague, and above all, peace for Ukraine and the world.



## GREETINGS OF LANYARD SPONSOR



### **Tatyana Shuster**

Business Development  
Director  
QSS Global S.A.



On behalf of QSS Global SA, I am delighted to welcome all the participants of the BLACK SEA GRAIN. EUROPE-2025 to Prague. We are honoured to be a Lanyard Sponsor of this event again.

We are an international fully-certified leader in providing inspection, testing, verification and certification services for agricultural and metallurgical industries.

With headquarters in Switzerland and numerous branches worldwide, we are able to professionally, efficiently and cost-effectively meet a wide range of customer requirements, using the latest technologies to simplify the processes.

In spite of the war, we remain very active in Ukraine and the Black Sea and Danube regions in general, constantly expanding and strengthening our presence in Eastern Europe, supporting local partners and ensuring the highest level of services in often very challenging circumstances.

In current volatile market, it is very beneficial to get exclusive grain and oilseeds sector analytics and insights from the industry's top experts as well as have an opportunity to meet and network with the industry leaders.

I would like to thank the UkrAgroConsult team for gathering together our industry's main players from 50+ destinations despite and in spite all the challenges.

I hope this conference will be beneficial to you all, and I am looking forward to connecting with you.



## GREETINGS OF SPONSOR



**Valerii Kalagov**

Director

Control Union Ukraine



Dear friends and colleagues,

It's a pleasure to welcome you to BLACK SEA GRAIN.EUROPE! As the Director of Control Union Ukraine, I'm excited to be part of this important conversation. Our company has always been committed to ensuring the quality and safety of grain and oilseeds, and in today's reality, this mission is more crucial than ever.

The war has changed how we approach monitoring and inspections, pushing us to adapt, innovate, and focus even more on transparency and security in affected regions. Together, we have the expertise and determination to navigate these challenges and keep global trade strong.

I look forward to exchanging ideas, learning from each other, and working towards a safer, more resilient future for the industry. Wishing you a productive and insightful conference!



# CONFERENCE AGENDA

## February 14

**08.30** REGISTRATION & NETWORKING COFFEE

**9.45** CONFERENCE OPENING

**10.00 – 10.30** PRESENTATION

**Black Sea & Danube Region. What's Beyond the 2024/25 Season's Equator? Grains & Oilseeds**

**Sergiy Feofilov**, Director General, UkrAgroConsult

**10.30 – 11.00** PRESENTATION

**Brazil, Argentina, Mercosur Markets: Grain and Oilseed Production and Trade Forecasts. Top Export Destinations**

**Adriano Lo Turco**, Senior Market Analyst, Agroconsult, Brazil

**11.00 – 11.20** PRESENTATION

**EU 2025 Outlook for Wheat, Corn and Soybeans**

**Filippo Bertuzzi**, Senior Market Analyst, Arete, Italy

**11.20 – 12.30** DISCUSSION PANEL

**Reshaping the Global Commodity Market. Macro and Micro Factors & Challenges**

Moderator - **Jean-Jacques Herve**, Honorary President of the French Academy of Agriculture, Foreign Trade Advisor for France

**Petr Krogman**, Owner and Chairman, Agromino Group, President of the Ukrainian-Czech Chamber of Commerce

**Sergiy Feofilov**, Director General, UkrAgroConsult

**Adriano Lo Turco**, Senior Market Analyst, Agroconsult, Brazil

**Filippo Bertuzzi**, Senior Market Analyst, Arete, Italy

**12.30 – 13.00** PRESENTATION

**European Agricultural Regulations. Impact On The Region, Opportunities For Sustainable Development**

**Volodymyr Pugachov**, Executive and Regional Director for Eastern Europe, Donau Soja Association

**13.00 – 14.00** LUNCH





# CONFERENCE AGENDA

14.00- 14.15

## PRESENTATION

### IFC's Toolkit To Bolster The Resilience Of The Agribusiness Sector

**Yekaterina Foster**, Operations Officer, Manufacturing, Agribusiness and Services Europe of the International Finance Corporation (IFC)

14.15 - 15.15

## DISCUSSION PANEL

### AgriFood. Production and Processing Strategies to Meet a Changing World

Moderator - **Yekaterina Foster**, Operations Officer, Manufacturing, Agribusiness and Services Europe of the International Finance Corporation (IFC)

**Oleh Khomenko**, CEO of Ukrainian Agribusiness Club Association

**Dmytro Radchenko**, Director of Berezan brunch of Ukrainian Milk Company

**Andrzej Szurek**, Non-Executive Director of IMC, Managing Director of InnerValue

**Cezar Gheorghe**, Founder of AGRIColumn, Romania

**Olga Trofimtseva**, Sector Lead Agriculture and Food Security of Ukraine Facility Platform

15.15 - 15.45

## PRESENTATION

### Shifting the Focus of Grain & Oilseed Safety Monitoring in War-Affected Areas

**Yuliia Yehorshyna**, Quality Manager, Control Union Ukraine, SC Agmintest

15.45 - 16.45

## DISCUSSION PANEL

### Meeting the Global Demand. Fostering Regional Supply Chains, Trade and Logistics

Moderator - **Sergiy Feofilov**, Director General, UkrAgroConsult

**Manuel Alcaraz**, General Manager, Garsan S.L. Group, Spain

**Dmytro Kobzar**, Mostyska Container Terminal, Ukraine

**Bohdan Kostetsky**, Operating Partner, Barva Invest, Ukraine

**Harry Kirk**, Manager, Tony Blair Institute, Ukraine

16.45

## CLOSING REMARKS

17.00

## NETWORKING COCKTAIL

# WELCOME THE EXHIBITORS

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### CONTACTS

[uac-info@ukragroconsult.org](mailto:uac-info@ukragroconsult.org)

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Austria	FirstDDSG Logistics Holding GmbH	<b>Ralf Jina</b>	Cargo Transportation and Logistics	43172500401
Belgium	Carmeuse Europe	<b>Benedicte Jadoul</b>	Lime Producer	32498175272
Belgium	Havrico Insurance	<b>Frederic van Tilburg</b>	Marine Insurance Broker	32494994223
Brazil	Agroconsult	<b>Adriano Aude Lo Turco</b>	Consulting	
Cyprus	CHESVA ENTERPRISES LIMITED	<b>Stanislav Sergiichyk</b>	Shipping company Ship management of vessels Crew recruitment Repair squads services	35799874942
Cyprus	Kintas Limited	<b>Anastasiia Lizunova</b>	Trading agricultural production	35794207342
Czech Republic	Hall Industries sro	<b>David Wolfe</b>	Trade	42078121
Czech Republic	Koshun Group sro	<b>Myroslav Koshun</b>	logistics and transportation	420773727878
Czech Republic	Ministry of Finance of the Czech Republic	<b>Denisa Tesnarova</b>	Ministry of Finance of the Czech Republic	420000000000
Denmark	Frey AS	<b>Rasmus Kristensen</b>	Grain Trading	4542243603
France	Academy of Agriculture of France	<b>Jean-Jacques Herve</b>		
France	Filhet Allard Maritime	<b>Pauline BERTHONNEAU</b>	Marine Insurance Broker	33557532000
France	Filhet Allard Maritime	<b>Vladislav KOJEMIAKINE</b>	Marine Insurance Broker	41228397660
France	Howden	<b>Irina Bondar</b>	Insurance	33787015450
France	JAVELOT SAS	<b>Zoltan Varadi</b>	optimising agriculture storage and logistics with data	36307730930
Georgia	Association for Farmers Rights Defense AFRD	<b>Dr Kakha NADIRADZE</b>	Agribusiness	995551139479
Greece	BPG SHIPPING COMPANY LTD	<b>IGOR ALOSHYN</b>	SHIPPING	380955772746
Greece	BPG SHIPPING DMCC	<b>KYRYLO HERASYMENKO</b>	SHIPPING	306973095199
Greece	GEOHELLAS SA	<b>GEORGE KAKOGIANNIS</b>	Production of Bleaching earths for oil refining	302109485817
Greece	GEOHELLAS SA	<b>KATERINA SAKARIKOU</b>	Production of Bleaching earths for oil refining	302109485814
Greece	Skylight Shipping LTD	<b>Andrii Novychenko</b>	Shipping company	302118880814
Greece	Skylight Shipping LTD	<b>Andrii Bilotserkovets</b>	Shipping company	302118880816
Greece	Skylight Shipping LTD	<b>Maksym Shyshkov</b>	Shipping company	302118880813
Greece	Skylight Shipping LTD	<b>Olga Bondar</b>	Shipping company	302118880815





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Greece	Skylight Shipping LTD	<b>Yaroslav Gaidai</b>	Shipping company	302118880888
Greece	Soya Hellas SA	<b>Yannis Daskalakis</b>	Industry and Trading	302103664313
Greece	Soya Hellas SA	<b>Konstantinos Roulias</b>	Industry and Trading	302103664310
Greece	Transatlantica Commodities Pte Ltd	<b>Yakiv Kutkovskyy</b>	Shipping company	302118880806
Greece	Varamar	<b>Alexander Pavlov</b>	Shipping	302130908986
Hungary	Agroinformhu	<b>Peter Pajtli</b>	Press	36305520813
Hungary	Agroinformhu	<b>Norbert Potori</b>	Press	36303384597
Ireland	Sitonia Consulting Limited	<b>Darin Friedrichs</b>	China research	3530834130424
Italy	Arete	<b>Filippo Bertuzzi</b>	Agrifood Intelligence Company	
Italy	Solo engineering	<b>Andrea Nardo</b>	Studio di progettazione per impianti di stoccaggio cereali	393466960565
Italy	Solo engineering	<b>Asja Michelotto</b>	Studio di progettazione per impianti di stoccaggio cereali	393516466280
Netherlands	US Wheat Associates	<b>Ian Flagg</b>	Export market development organization for the US wheat industry	31104139155
Poland	AMF LIFE COMPANY	<b>Oleg Matskiv</b>	Oil seeds and grain trade	48792591022
Poland	Malteurop Polska Sp z o o	<b>Dariusz Tkaczyk</b>	Malt production grain trading	48601643194
Poland	Mega Sp z o o	<b>Piotr Krechowiecki</b>	Production of tippers semitrailers and trailers	48535003224
Republica Moldova	DEMIR AGRO SRL	<b>Irina Vlah</b>	Export of grain crops	37368441555
Republica Moldova	DEMIR AGRO SRL	<b>Sergey Vlah</b>	Export of grain crops	37360770051
Romania	AGRIColumn	<b>Cezar Gheorghe</b>	Consulting	40749118882
Romania	EXPUR SA	<b>Andrei Solomon</b>	TRADE	40214116133
Romania	EXPUR SA	<b>Robert Parau</b>	TRADE	40214116133
Slovakia	3PrimeFeed as	<b>Dmytro Myronenko</b>	Feed ingredients trading	421908248569
Slovakia	Budamar Logistics	<b>Maros Voscek</b>	International forwarding and logistics	421918421141
Slovakia	Budamar Logistics	<b>Tomas Biro</b>	International forwarding and logistics	421918421420
Slovakia	DAIV TRADE GROUP	<b>Tymur Zorin</b>	VESSEL OWNER	421918903204
Slovakia	FLOW FreightTrade sro	<b>Tetiana Kandziuba</b>	FLOW FreightTrade sro	4915155447820
Spain	Garsan S.L. Group	<b>Manuel Alcaraz</b>	Cereals, meals, oilseeds, legumes and oils trade	34968441900



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Switzerland	Copenhagen Merchants	<b>Maria Ivanchenko</b>	Commodity broker	41798810245
Switzerland	Fortior Law SA	<b>Vitaliy Kozachenko</b>	Legal services	41787423557
Switzerland	FortiorLaw SA	<b>Danil Hristich</b>	Legal services	380632956265
Switzerland	FortiorLaw SA	<b>Dmytro Zagorodnyuk</b>	Legal services	41225481748
Switzerland	FortiorLaw SA	<b>Sergey Platonov</b>	Legal services	418014919
Switzerland	MILLCORP GENEVE SA	<b>ANASS LAGRANE</b>	trading	410227070470
Switzerland	MILLCORP GENEVE SA	<b>David M Bellelis</b>	trading	410227070470
Switzerland	MILLCORP GENEVE SA	<b>OUSSAMA BELOUAFI</b>	trading	410227070470
Switzerland	MVE PROSPERA AG	<b>Ihor Topol</b>	Commodities trading	3800664763643
Switzerland	New Reinsurance Company Ltd	<b>Oleksandr Artiushyn</b>	Risk transfer	41798221643
Switzerland	QSS Global SA	<b>Sofia Port</b>	Surveyor	37369667221
Switzerland	QSS Global SA	<b>Tatyana Shuster</b>	Surveyor	41799616792
Switzerland	Shipping Company	<b>Yuriy Kizlevych</b>	Shipping	41798280707
Switzerland	Terensis GmbH	<b>Gregor Perich</b>	Grains fundamental research and intelligence	41410796438916
Switzerland	Terensis GmbH	<b>Lukas Graf</b>	Grains fundamental research and intelligence	41410796438916
Switzerland	TOI Commodities SA	<b>Alexandru Crasovschi</b>	Trading of agriculturla products	41225935780
Switzerland	TOI Commodities SA	<b>Daniel Ruiz</b>	Trading of agriculturla products	41229065404
Switzerland	TOI Commodities SA	<b>Thierry Beaupied</b>	Trading of agriculturla products	41796077859
Turkey	BORA SHIP CHARTERING SERVICES	<b>BURAK YILDIRIM</b>	BROKER COMPANY	905999672849
Turkey	BORA SHIP CHARTERING SERVICES	<b>SIMGE RABU</b>	BROKER COMPANY	905536833280
Turkey	ERIS AGRO	<b>ABDULLAH SEFA BASARIR</b>	GRAIN PULSES AND FEED RAW MATERIALS TRADE	902128614555
Turkey	ERIS AGRO	<b>FATIH ERIS</b>	GRAIN PULSES AND FEED RAW MATERIALS TRADE	902128614555
Turkey	Erisler Yem Sanayi ve Ticaret As	<b>Inanc Hevenk</b>	Production of Feed	902127343445
Turkey	Hanson Carriers pte LTD	<b>MERT OZATES</b>	Shipowners operators	9005546182588
UAE	Astra EG DMCC	<b>Yarek Nechai</b>	Trading	447497436098
UAE	Atria Brokers FZCO	<b>Dmytro Kromkin</b>	Full service commodity and freight brokerage firm providing market guidance 24/7 customer support and innovative trading solutions	380973011112



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Ukraine/Bulgaria	Zaria Trade Ltd	<b>Alina Gontaeva</b>	Grain Trading	380674862126
Ukraine	ABA Astra LLC	<b>Oleksandr Horbulia</b>	Grain trading	380504428447
Ukraine	ABA Astra LLC	<b>Roman Kovalchuk</b>	Grain trading	380504469423
Ukraine	AGA Partners	<b>Iryna Moroz</b>	Legal	380506726099
Ukraine	Agromino Group	<b>Petr Krogman</b>	Agri production	
Ukraine	ALPHACOSTA UKRAINE Limited Liability Company	<b>Viktor Kyrychuk</b>	LOGISTIC	380505882628
Ukraine	ALPHACOSTA UKRAINE Limited Liability Company	<b>YURIY MALYSHEV</b>	LOGISTIC	380674838860
Ukraine	Barva Invest	<b>Bohdan Kostetsky</b>	Consulting	380503621562
Ukraine	BLACK SEA LAW COMPANY	<b>Margarita Bendiuha</b>	BLACK SEA LAW COMPANY	380997329036
Ukraine	BSS Group	<b>Andriy Yefimov</b>	survey services	380934256554
Ukraine	BSS Group	<b>Artur Spektor</b>	survey services	380935724191
Ukraine	CONTROL UNION UKRAINE LLC	<b>OLHA KRASYTSKA</b>	INSPECTION SERVICES	380442356701
Ukraine	CONTROL UNION UKRAINE LLC	<b>VALERII KALAGOV</b>	INSPECTION SERVICES	380442356701
Ukraine	Donau Soja	<b>Volodymyr Pugachov</b>	Association	380669355939
Ukraine	Donau Soja Organisation	<b>Iryna Korchahina</b>	Donau Soja is a European multistakeholder notfor profit membership organisation supporting the European Protein Transition with a particular emphasis on sustainable European NonGM soya production It is based in Vienna with regional offices in Serbia Ukraine and Moldova More than 330 members in 33 countries 866 certified partners and 24 European governments have joined forces with a common vision	380674978826
Ukraine	GLS LAW COMPANY	<b>Victoria Makukha</b>	legal and consulting services	380673935835
Ukraine	IMC	<b>Andrzej Szurek</b>	Agricultural company	4800000000
Ukraine	Kiesco LLC	<b>Rostyslav Popov</b>	Freight brokerage	380931559270
Ukraine	LLC Atria Brokers	<b>Natalia Levkoniuk</b>	Atria Brokers is a full service commodity and freight brokerage firm providing market guidance 24/7 customer support and innovative trading solutions	380505814286



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Ukraine	LLC Cotecna Ukraine Limited	<b>Aleksey GOUSEV</b>	Survey Testing Certification	380675594991
Ukraine	LLC ODEMARA INTER	<b>Anastasiia Stoliarova</b>	Freight forwarding transshipment shipping chartering	380503958540
Ukraine	LLC ODEMARA INTER	<b>Olha Shevchuk</b>	Freight forwarding transshipment shipping chartering	380503992505
Ukraine	LLC ODEMARA INTER	<b>Yurii Rafaielian</b>	Freight forwarding transshipment shipping chartering	380509580385
Ukraine	Mostyska Container Terminal	<b>Dmytro Kobzar</b>	Dry port, logistics	380442246980
Ukraine	OLAM UKRAINE LLC	<b>Oleksii Pakhomov</b>	Grain Trade	380674433301
Ukraine	PJSC Mykolaiv Milling Works	<b>Ha Young Choi</b>	Grain Terminal	380506294756
Ukraine	PP NVO Enerhooshchadni tekhnologii	<b>Ivan Iskersky</b>	sale of cereals and oilseeds production of wheat flour	380503173812
Ukraine	PP NVO Enerhooshchadni tekhnologii	<b>Kateryna Furyk</b>	sale of cereals and oilseeds production of wheat flour	380976493814
Ukraine	Private Enterprise Viktor and K	<b>Oleksandr Shvets</b>	Oilseeds processing	380677557244
Ukraine	Private Enterprise Viktor and K	<b>Vitalii Rusavskyi</b>	Oilseeds processing	380675305905
Ukraine	Saybolt Ukraine	<b>Slava Kalin</b>	Inspection services	380635252526
Ukraine	SC Agmintest Cotrol Union	<b>Iryna Toporash</b>	Testing Quality and Safety Laboratory	380674883529
Ukraine	SC Agmintest Cotrol Union	<b>Yuliia Yehorshyna</b>	Testing Quality and Safety Laboratory	380660503466
Ukraine	Seedway Agro	<b>Roman Konovalov</b>	Sunflower oil producers	48537289370
Ukraine	Syngenta LLC	<b>Borys Prykhodko</b>	Producer of plant protection and seeds Commodity trading	380444941771
Ukraine	Tony Blair Institute	<b>Harry Kirk</b>		
Ukraine	UkrAgroConsult	<b>Ganna Loburets</b>	Consulting	380992207242
Ukraine	UkrAgroConsult	<b>Julia Feofilova</b>	Consulting	380992207242
Ukraine	UkrAgroConsult	<b>Larysa Feofilova</b>	Consulting	380992207242
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Ukraine	UkrAgroConsult	<b>Tatiana Braginets</b>	Consulting	380992207242
Ukraine	UkrAgroConsult	<b>Yurii Kozynets</b>	Consulting	380916217059
Ukraine	Ukrainian Agribusiness Club Association	<b>Anatoliy Tsyrukun</b>	Ukrainian Agribusiness Club Association UCAB	380677698658
Ukraine	Ukrainian Agribusiness Club Association	<b>Liudmyla Derdiichuk</b>	Ukrainian Agribusiness Club Association UCAB	380638672559
Ukraine	Ukrainian Agribusiness Club Association	<b>Maksym Hopka</b>	Association	380978450004

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COUNTRY	COMPANY	PARTICIPANT	COMPANY ACTIVITY	TELEPHONE
Ukraine	Ukrainian Agribusiness Club Association UCAB	<b>Oleh Khomenko</b>	Association	380962533232
Ukraine	Ukraine Facility Platform	<b>Olga Trofimtseva</b>	Society platform	
Ukraine	Ukrainian Milk Company	<b>Dmytro Radchenko</b>	Dairy farming and beef cattle production	
Ukraine	US Embassy to Ukraine	<b>Denys Sobolev</b>	Agricultural Analytics	380632993241
United Kingdom	Argus Media	<b>Katrine Chiang</b>	Market Intelligence	447718453272
United Kingdom	Argus Media	<b>Nataliia Haisonok</b>	Market intelligence	447711002650
United Kingdom	Aurel Partners	<b>Daryl French</b>	Derivatives Brokerage	4402077863655
United States	International Finance Corporation	<b>Yekaterina Foster</b>	IFI	4300000000
United States	US Department of Agriculture	<b>Iliana Mladenova</b>	Government	12022864651

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**blackseagrain**

**April 24, 2025**

**BLACK SEA GRAIN. KYIV**  
**GROW, TRADE, EVOLVE. TOGETHER**



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**REGISTRATION**

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